





BUYERS GUIDE

2015

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Le due Sorelle, Torre dell'Orso
ph. credit Franco Cappellari

INTERCETTARE IL TURISMO INTERNAZIONALE IN CRESCITA

Turismo estero a quota 30% entro il 2020

Benvenuti a questa terza edizione del Buy Puglia, il più importante appuntamento di business turistico della regione che quest'anno si concentra sui nuovi mercati internazionali a grande potenziale di sviluppo per la Puglia. Un ringraziamento particolare va alle numerose imprese del territorio che anche quest'anno hanno offerto il proprio supporto con servizi in co-marketing per l'organizzazione dell'evento, dall'ospitalità dei buyer nella propria struttura ai servizi di ristorazione e transfer.

Il Buy Puglia rappresenta uno strumento per agevolare gli operatori pugliesi, non solo a incontrare la domanda di nuovi mercati e a consolidare quella dei mercati di riferimento, ma a stimolare un approccio al mercato estero fatto di strategie mirate e di lungo respiro in modo da rendere sempre più competitivo il sistema turistico pugliese. Anche per questo terzo appuntamento del Buy Puglia la partecipazione degli operatori turistici pugliesi è importante: più di 130 i seller che stringeranno accordi

commerciali e nuove trattative con i 120 buyer nazionali e internazionali ospiti dell'evento, provenienti da 37 diversi Paesi fra cui gli Stati Uniti, il Canada, il Brasile, il Giappone ma anche Cina, Argentina, Emirati Arabi, Australia, Russia, India. Ed è proprio su questi nuovi mercati internazionali top spender a grande potenziale di sviluppo che il Buy Puglia 2015 concentra il massimo sforzo, forte del momento piuttosto favorevole. L'internazionalizzazione del turismo pugliese assume ormai forme sempre più consistenti con un trend di crescita deciso, costante e da considerarsi ormai di lungo periodo (+45% dell'incoming dal 2007). L'incidenza del turismo straniero sul totale regionale ha raggiunto il 20% nel 2014 (era del 15% nel 2007) e si stima che possa raggiungere il 30% entro il 2020, riducendo quel gap che la distanzia dalle altre regioni d'Italia e d'Europa.

Il momento è favorevole anche per la notorietà conquistata grazie all'attenzione che le testate internazionali, Huffington Post, New York Times, le Figaro, National

Geographic e Lonely Planet - solo per citarne alcune - riservano alla Puglia come destinazione di viaggio fuori dai circuiti di massa e decisamente ricca di suggestioni. Ormai non più solo mare, ma natura, enogastronomia, arte e soprattutto la dimensione di autenticità. Ed è cresciuta anche la nuova community online in lingua inglese legata alla Puglia su cui viaggia l'informazione e il dialogo all'estero attraverso l'hashtag #WeAreinPuglia con risultati più che lusinghieri in termini di account unici raggiunti e numero di impression su Twitter e di foto postate su Instagram.

Secondo l'Organizzazione Mondiale del Turismo (UNWTO) un sesto della popolazione mondiale non rinuncia al viaggio oltre confine mentre nell'Unione europea il turismo rappresenta oggi la terza più grande attività socioeconomica. E' questo flusso di viaggiatori che la Puglia deve intercettare. L'impulso verso i mercati stranieri è stato favorito in questi anni dagli investimenti in comunicazione, cultura e turismo realizzati

nell'ambito del FESR (Fondo Europeo di Sviluppo Regionale) 2007-2013 e dall'attivazione di una politica di destination management che ha coinvolto gli operatori pugliesi e i maggiori player del turismo internazionale. Occorre adesso ancora un grande lavoro di miglioramento dell'offerta e dei prodotti turistici della Puglia. Una forte azione ed una strategia da portare avanti con il nuovo Piano Strategico 2014 /2020. Buon Lavoro!

Loredana Capone

Assessore all'Industria Turistica e Culturale Regione Puglia

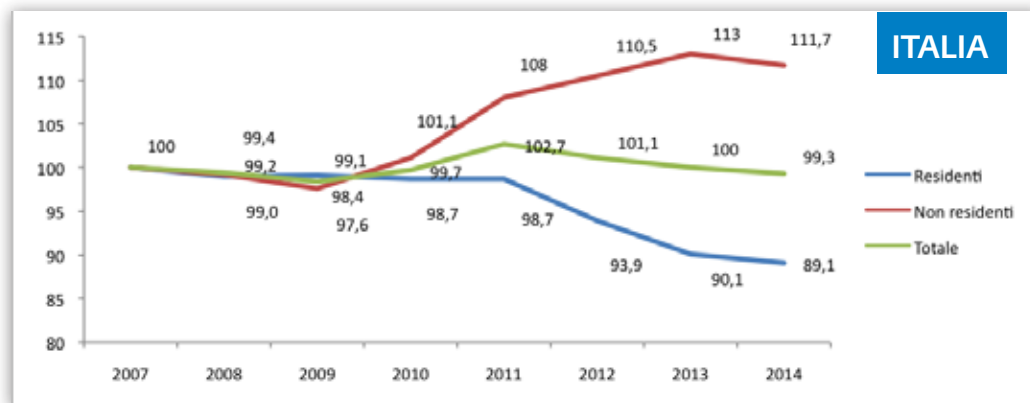
Lo scenario competitivo: i trend del turismo in Puglia e nel mondo

Ufficio Osservatorio e Destination Audit - Pugliapromozione

Negli ultimi anni il turismo mondiale ha registrato un trend di crescita deciso e costante, mostrando una ottima resilienza ai colpi inferti dalla crisi e buone capacità di reazione agli shock esterni. Per i prossimi anni le previsioni continuano ad essere più che positive. Le stime dell'Organizzazione Mondiale del Turismo (Unwto) prevedono che verranno raggiunti 1,8 miliardi di arrivi internazionali nel 2030 (rispetto ai soli 25 milioni del 1950) con un tasso medio annuo di crescita pari al 3,3%. Per l'anno in corso, sono ancora le previsioni dell'Unwto a misurare la crescita del settore tra il 3 e il 4% con effetti positivi sull'economia mondiale. Nel 2014 il turismo costituisce il 9% del Pil e il 6% dell'export.

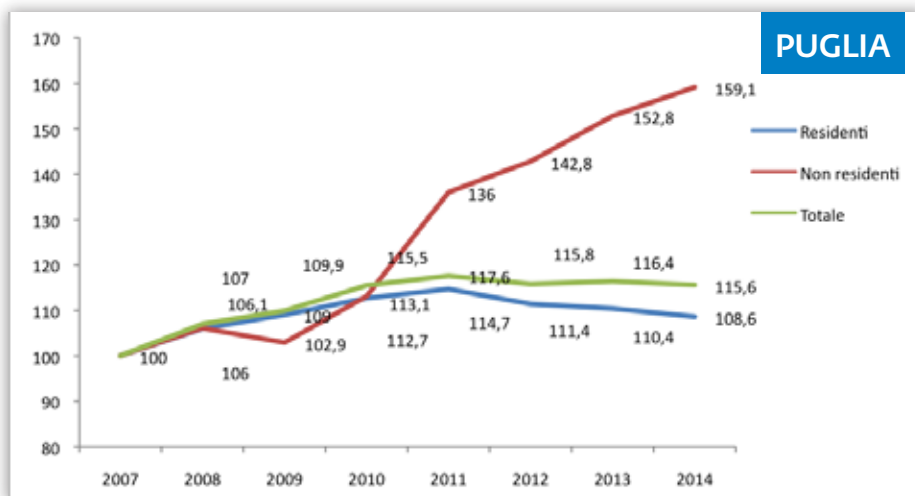
In Italia, con oltre 2,6 milioni di posti di lavoro impiegati (in modo diretto e indiretto) e un contributo del 10% all'economia nazionale, il turismo continua ad avere un grande ruolo anche per le attività riconducibili al settore stesso come la moda, l'arte, la cultura, l'enogastronomia e le risorse storiche e paesaggistiche. Ma negli ultimi anni il settore turistico italiano ha subito una battuta d'arresto dovuta essenzialmente a un aumento dei *competitor* mediterranei e non, e all'assenza di una governance continua estesa a tutto il territorio. Dal 2007 al 2014 i pernottamenti in Italia sono rimasti pressoché stazionari (Fig. 1.1), un andamento determinato dalla contrazione del numero e della durata dei soggiorni dei viaggiatori italiani (-11% circa dal 2007) compensata, in parte, da un trend positivo della domanda turistica internazionale (+11%).

I dati Istat 2014 rilevati attraverso il censimento degli arrivi e delle presenze alberghiere ed extralberghiere (Movimento dei Clienti negli esercizi ricettivi) registrano circa 103,7 milioni di arrivi, in lieve calo rispetto all'anno precedente, e 371 milioni di pernottamenti (-1% circa).



1.1
I pernottamenti complessivi, dei residenti italiani e degli stranieri in Italia dal 2007 al 2014. Numero indice 2007 = 100

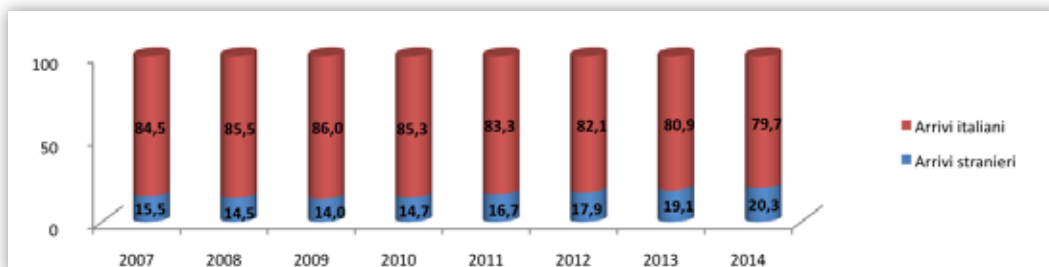
Fonte: Istat, Movimento dei clienti negli esercizi ricettivi.



1.2
I pernottamenti complessivi, dei residenti italiani e degli stranieri in Puglia dal 2007 al 2014. Numero indice 2007 = 100

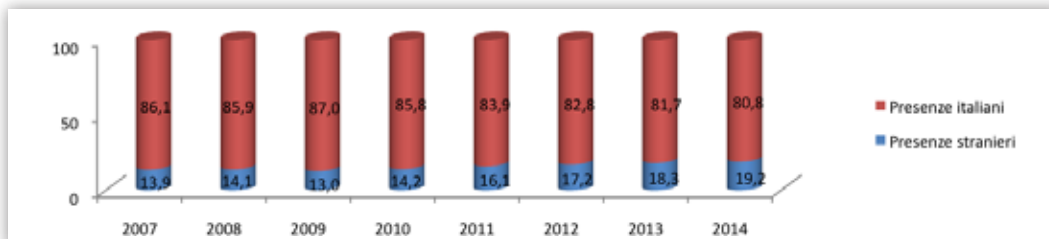
Fonte: dati Regione Puglia, SPOT (Sistema Puglia per l'Osservatorio Turistico).

In Puglia, in controtendenza rispetto ad altre destinazioni dell'Europa e del Mediterraneo, il trend di crescita del turismo straniero è ormai costante e da considerarsi di lungo periodo. Nel corso degli ultimi otto anni il tasso medio di sviluppo è stato del 7% circa: ormai un turista su cinque nella regione è straniero. Dal 2007 al 2014 i pernottamenti complessivi dei turisti stranieri sono cresciuti del 59% (Fig. 1.2). Nel 2007, infatti, gli arrivi stranieri rappresentavano il 15,5% della movimentazione complessiva registrata nella regione, mentre nel 2014 la quota di incoming dall'estero ha superato il 20% (Fig. 1.3).

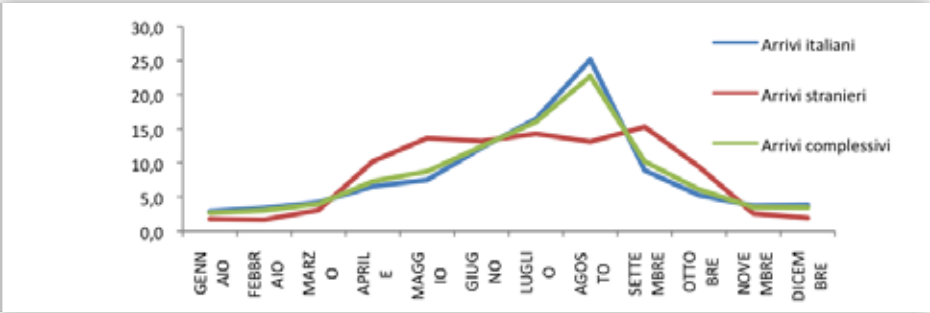


1.3
Il turismo internazionale in Puglia: arrivi e presenze variazioni 2007 - 2014

Fonte: dati Regione Puglia, Spot (Sistema Puglia per l'Osservatorio Turistico).



Nel 2014, in Puglia sono stati registrati 3.271.000 arrivi (+2,6% rispetto al 2013) e 13.274.000 pernottamenti (-0,6%), la permanenza media è rimasta invariata rispetto all'anno precedente con circa 4 notti per ciascun turista. Gli arrivi italiani, 2.607.000, sono aumentati del +1,1% a fronte di una contrazione dei pernottamenti (-1,5% circa). A trainare il comparto è stato ancora una volta il turismo straniero, cresciuto in modo sostenuto: +9,2% gli arrivi e +4,1% i pernottamenti. L'impulso verso i mercati stranieri è stato favorito dagli investimenti in comunicazione, cultura e turismo realizzati dalla Regione Puglia nell'ambito del FESR (Fondo Europeo di Sviluppo Regionale) 2007-2013 e dall'attivazione di una politica di destination branding fortemente incentrata sui mercati esteri che ha coinvolto gli operatori pugliesi e i maggiori player del turismo internazionale. Un'indagine sulla notorietà del brand Puglia svolta nel 2012 da Demoskoepa s.r.l e replicata nel 2015 da SWG s.p.a. ha messo in evidenza come, la nostra Regione stia aumentando la sua notorietà sui mercati esteri. Uno degli effetti più rilevanti dell'incremento dell'incoming internazionale è una più accentuata equi distribuzione degli arrivi in favore dei mesi di bassa stagione (Fig. 1.4). Il turismo in Puglia rimane fortemente legato al prodotto balneare, quindi estivo, ma inizia a svilupparsi anche nei mesi da aprile a ottobre, grazie soprattutto ai turisti stranieri interessati, in particolar modo, ai prodotti cultura, natura ed enogastronomia.



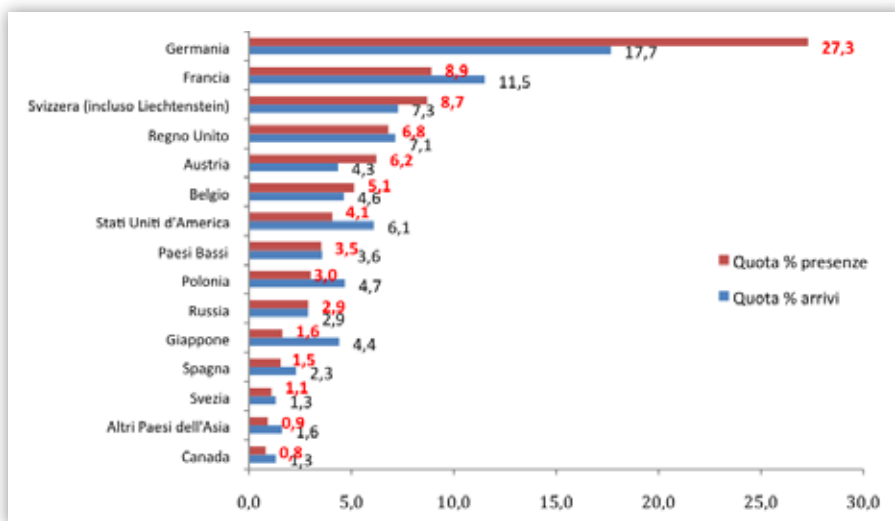
1.4
Arrivi complessivi, di italiani e stranieri in Puglia per mese nel 2014

Fonte: dati Regione Puglia, SPOT (Sistema Puglia per l'Osservatorio Turistico).

Tra i mercati stranieri, la Germania resta ai vertici della classifica per numerosità di arrivi e pernottamenti nonostante abbia ridotto negli anni il suo peso complessivo sul totale incoming (20% degli arrivi nel 2007 e 17% nel 2014) in favore di altri Paesi europei (Francia, Paesi Bassi, Regno Unito, Belgio, e Austria) che stanno acquisendo sempre maggior rilievo (Fig. 1.5). Nel 2014, rispetto al 2013, la Francia ha aumentato di un punto percentuale la sua quota mercato; in crescita anche il Regno Unito, il Belgio, l'Austria e, tra gli extra europei, gli Stati Uniti e il Canada. Stazionarie, invece, le posizioni di Giappone e Russia.



Polignano a Mare
ph. credit Leonardo D'Angelo



1.5

Quote % di mercato per Paese sul totale estero, arrivi e pernottamenti in Puglia nel 2014

Fonte: dati Regione Puglia, Spot (Sistema Puglia per l'Osservatorio Turistico).

Alcuni trend del 2015, i primi dati di SPOT

(Sistema Puglia per l'Osservatorio Turistico)

La rilevazione ISTAT dei dati del 2015 sul "Movimento dei clienti negli esercizi ricettivi", condotta in Puglia attraverso il sistema telematico SPOT (Sistema Puglia per l'Osservatorio Turistico), è attualmente in corso e quindi i dati sono da ritenersi ancora parziali (tasso di copertura media di trasmissione pari all'85% delle circa 5.200 Strutture Ricettive della regione regolarmente registrate) e provvisori (la convalida sulla bontà della rilevazione da parte dell'ISTAT avviene solo a consuntivo dell'anno statistico).

Ma dalle prime stime, rispetto ai primi otto mesi del 2014, si registra già un incremento dell'1% sia per gli arrivi che per le presenze, con un picco del 10% registrato nel mese di maggio. Anche quest'anno si conferma il crescente appeal della Puglia sui mercati esteri con variazioni più che positive: l'incoming internazionale cresce del 5% rispetto ai primi otto mesi del 2014. I mercati più interessanti in termini di appeal e sviluppo restano la Germania, la Francia, il Belgio, l'Austria, la Svizzera, il Regno Unito, gli Stati Uniti e il Canada.

Secondo i Tour Operator e i turisti internazionali interpellati durante le indagini condotte o coordinate dall'Osservatorio regionale di Pugliapromozione, le opportunità della nostra regione, dotata di un'offerta eterogenea e di qualità elevata, sono molteplici. Esistono tuttavia alcuni limiti in favore di un miglior posizionamento del prodotto turistico Puglia all'estero. Nonostante ciò la Puglia continua a soddisfare chi sceglie di visitarla. La conferma arriva dai dati della rilevazione "*Tourist profile and preferences*", condotta negli uffici di Informazione e Accoglienza Turistica (IAT) della Regione nell'estate del 2015, dalla quale emergono importanti punti di forza della destinazione Puglia: la compresenza di elementi diversi e caratterizzanti dotati di unicità; la bellezza dei paesaggi naturali, alcuni di questi ancora incontaminati; un'offerta enogastronomica variegata e di qualità (vino, olio, le ricette tipiche); il calore, l'ospitalità e l'accoglienza degli abitanti. Ma i turisti chiedono all'unanimità una maggior attenzione alla qualità dei servizi: trasporti e viabilità interna, pulizia e igiene dei luoghi pubblici (strade, spiagge, centri storici, ecc.), più aree destinate a parcheggi, più servizi per l'infanzia e per l'accessibilità diffusa.





Ulivo
ph. credit: Leonardo D'Angelo

IDENTIKIT DEL BUYER

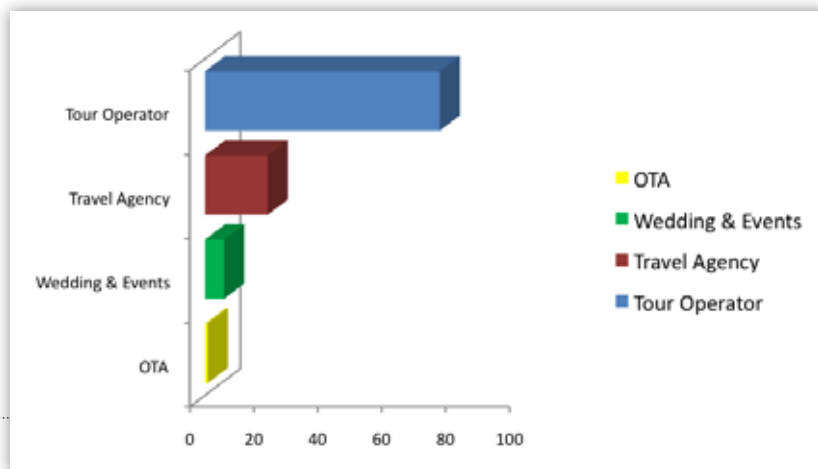
Terzo appuntamento del Buy Puglia, l'evento di business turistico pensato per favorire trattative e accordi commerciali tra i *buyer* internazionali e i *seller* pugliesi, uno strumento virtuoso in grado di mettere assieme risorse ed esperienze globali e di proseguire nel lavoro di *brand positioning* del marchio turistico Puglia già intrapreso verso i mercati europei e ora da estendere anche alle RDE (Rapidly Developing Economies).

Circa 120 gli ospiti nazionali e internazionali di questa edizione, il 50% dei quali provenienti da Paesi non europei. Grande attenzione ai nuovi mercati esteri *top spender* ad ampio potenziale di sviluppo: Stati Uniti, Canada, Brasile e Giappone sono i più rappresentati, ma le richieste di adesione all'evento, giunte da tutto il mondo, hanno consentito di ospitare in Puglia Tour Operator, Travel Agency e Wedding & Events Planner provenienti da Cina, Argentina, Emirati Arabi, Australia, Russia, Taiwan e India.

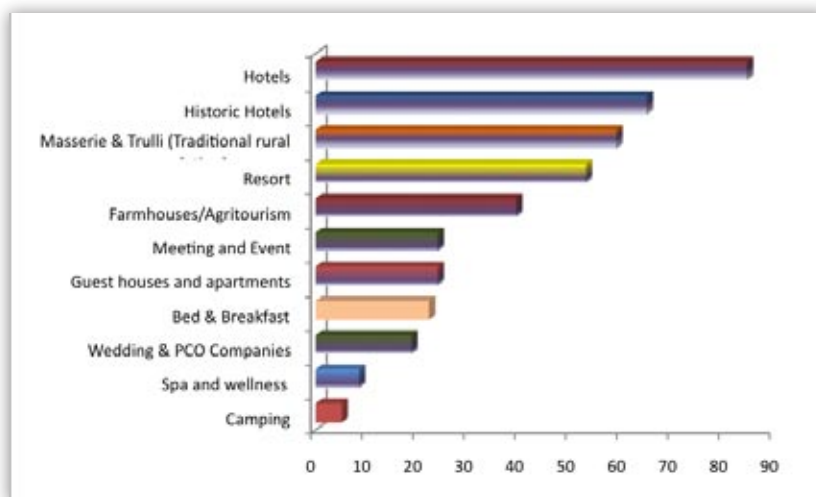
Il Buy Puglia integra e rafforza l'intensa attività di promozione e di storytelling avviata negli anni precedenti, il racconto che diventa esperienza con gli Educational Tour e gli incontri B2B, in una destinazione di per sé lontana dai circuiti di massa e che si impone sui mercati stranieri come Unexpected Italy per il suo patrimonio culturale, naturale ed enogastronomico ma che ancora può crescere per qualità dei servizi, dei trasporti e delle risorse umane e ambientali.

Le conferme sull'efficacia dell'evento giungono dalla rilevazione sulla *redemption* dei seller che hanno partecipato alla precedente edizione: il 62% ha dichiarato di aver avviato trattative commerciali ad un mese dall'evento e il 15% ha dichiarato di aver stipulato tra i 10 e i 15 contratti.

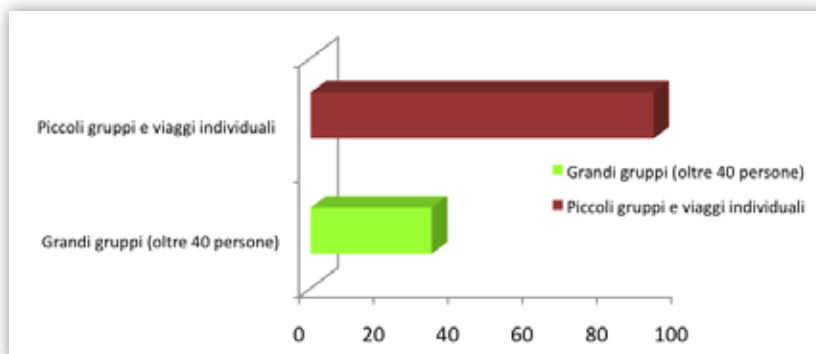
Quest'anno, il 73% dei partecipanti è formato dai nuovi Tour Operator che visiteranno la Puglia, per la prima volta, in questa edizione. Ma non mancheranno anche i referenti di importanti agenzie di viaggio, OTA (On line Travel Agency) e i Wedding & Events planner di notorietà mondiale.



I buyer presenti al Buy Puglia 2015 hanno come clienti principali i piccoli gruppi (il 90% della doppia preferenza) e si dichiarano interessati soprattutto all'offerta enogastronomica e al prodotto turistico Arte & Cultura e, solo in terza istanza, al Balneare.



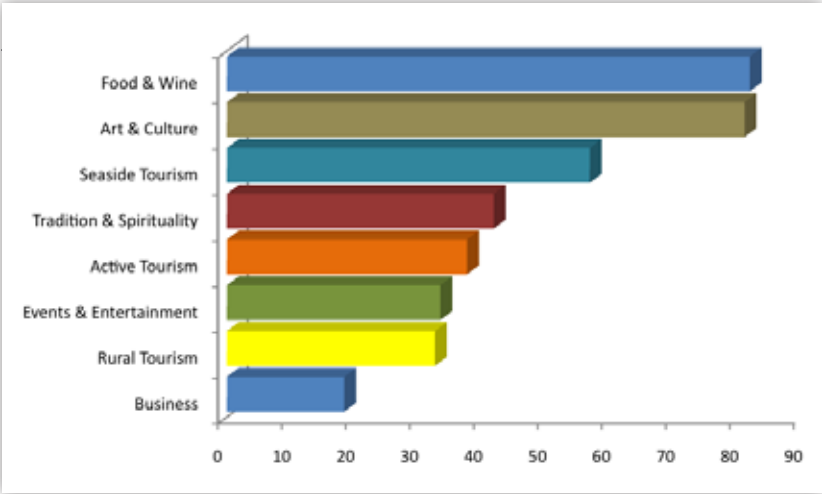
²
Categorie di seller più richieste dai buyer (scelta multipla)



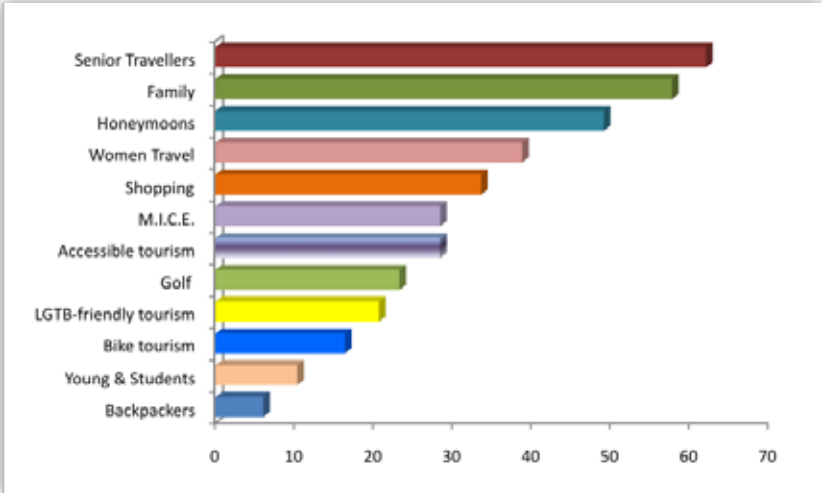
³
Clientela di riferimento dei buyer (scelta multipla)

L'alto potenziale del turismo dei senior emerge anche dalle richieste dei buyer, conferma della tendenza all'invecchiamento della popolazione europea: si stima che nel 2060 circa il 30% dei residenti nell'UE avrà età superiore a 65 anni (ad oggi tale segmento copre solo il 18% del totale - dati Eurostat).

Gli *over 65* amano i viaggi organizzati, la cultura e la buona cucina, privilegiano la sicurezza, sono pronti a partire anche in bassa stagione ed il loro soggiorno dura mediamente di più. I turisti *senior* sono, oggi, persone più dinamiche e godono di risorse finanziarie superiori in confronto alle generazioni precedenti. Questi fattori, uniti all'assenza di impegni familiari e lavorativi, fanno di questo target un segmento sempre più importante per il mercato turistico. Tra le preferenze spiccano anche il turismo per famiglie, le lune di miele e i viaggi individuali per donne. Secondo la ricerca realizzata dalla rivista Newsweek, le donne sole in viaggio sono aumentate del 70% negli ultimi dieci anni, e il sito Small luxury hotels of the world ha calcolato, tra il 2011 e 2012, una crescita del 53% delle prenotazioni da parte di viaggiatrici.



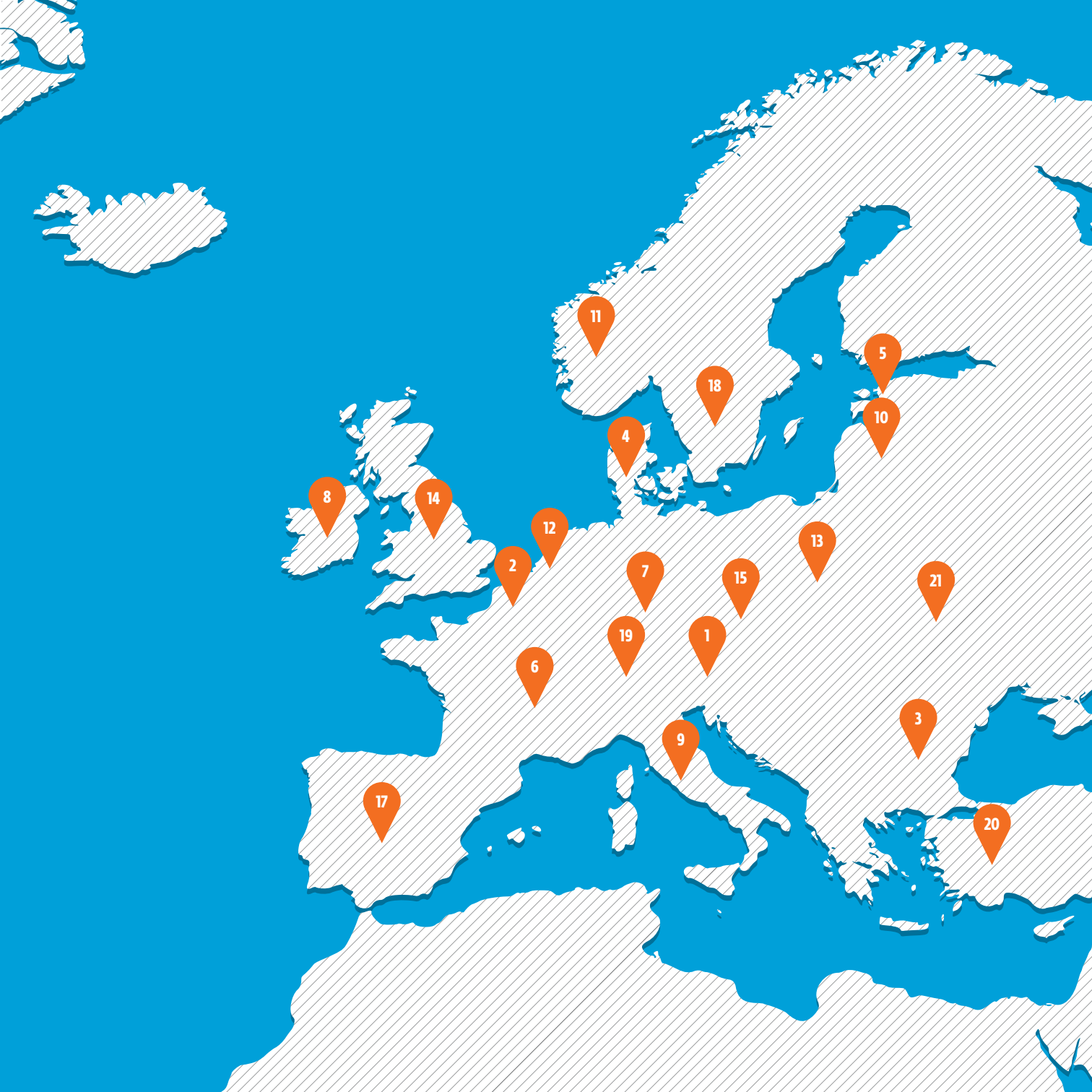
4
Principali prodotti turistici d'interesse (scelta multipla)



5
Principali target di prodotto di interesse (scelta multipla)



▲
Ostuni
ph. credit Carlo Elmiro Bevilacqua





Buyers

EUROPA

-
- 1 Austria
 - 2 Belgio
 - 3 Bulgaria
 - 4 Danimarca
 - 5 Estonia
 - 6 Francia
 - 7 Germania
 - 8 Irlanda
 - 9 Italia
 - 10 Lituania
 - 11 Norvegia
 - 12 Paesi Bassi
 - 13 Polonia
 - 14 Regno Unito
 - 15 Repubblica Ceca
 - 16 Russia
 - 17 Spagna
 - 18 Svezia
 - 19 Svizzera
 - 20 Turchia
 - 21 Ucraina



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TOUR OPERATOR

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Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Senior Travellers



AGENZIA VIAGGI RALLO



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TRAVEL AGENCY

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Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Golf; Honeymoons; M.I.C.E.; Senior Travellers

3

ALLTOURS

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TOUR OPERATOR

One of the first T.O. in Germany.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; Senior Travellers

4

ANSGARRESOR

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TOUR OPERATOR

Tour Producer of special tours, art & culture, food, wine, advertised in newspaper or weekly magazines.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Accessible tourism



ARS VIVA



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TOUR OPERATOR

ARS VIVA is well-known to lovers of fine arts as a company organizing tours with art, architecture and archeology as the central theme. It systematically maps the most significant cultural and historical regions, destinations and towns in the world and, at the same time, organizes trips to important European exhibitions. As well as providing a comprehensive catalogue, we meet the special requests of self-contained groups.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism

SPECIFIC INTERESTS

Senior Travellers



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TOUR OPERATOR

ATUR was established in 1991 and offers a great variety of individual and group tourist services incl. coach groups, charter holiday packages, hotel reservations, round trips, themed groups, seminars and incentive travels. For our corporate clients we offer wide range of services from ready-made packages to tailor made tours. Our professional team is open to the most of surprising, at first sight, demands of our clients.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; M.I.C.E.; Senior Travellers; Shopping

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TOUR OPERATOR

A-velis travel is a dynamic tour operator, born in Sofia with the aim of offering support, advices, information and reservations for exigent customers that require vacations full of experiences and emotions. we organize meetings, incentives, conferences, tailor made packages, local tours, fairs and exhibitions and transfers for our clients. we are able to offer hotel accommodation, ticketing, travel insurance and rent -a- car.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; M.I.C.E.; Shopping; Women Travel

8

AZZURRA TOURS S.R.O.



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TOUR OPERATOR

Tour operatour, we are the operatour providing travel packages in Italy, destinations like Sardinia, Sicily, Toscana, Hotel 3*, hotel 4*, appartamenti, escursioni , productidifferent. We are on the market since 1993. We are focused only on Italians.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Backpackers; Family; Senior Travellers; Shopping



AZZURRO TOUR OPERATOR



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TOUR OPERATOR

Tour operator for Italy - from the North to the South including the islands Elba, Sardinia, Ischia, Sicily, about 262 localities and 1399 accommodation possibilities from caravan through hotels to fully equipped holiday villages. A full menu is presented in 4 specialized catalogs 1/ North Italy 2/ Central and Southern Italy 3/ Islands of Italy 4/ Italy for short stays and Art Cities, totally in almost 300 pages.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Seaside Tourism

SPECIFIC INTERESTS

Family



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TOUR OPERATOR

Back-Roads Touring are experts in small group and tailor-made touring holidays. We are proud to offer a unique range of fascinating and leisurely regional tours throughout the UK and Europe. We believe that it is important for you to understand that we do things differently to most tour companies. And, there is more to our itineraries than simply taking passengers to the important sights and major cities. With our small group size you will experience specially selected accommodation loaded with charm and home comforts. You will dine with the locals in their restaurants, meet traditional producers and mingle with those characters who so enrich the heritage of local communities. We call this the Back-Roads Difference.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Tradition & Spirituality

SPECIFIC INTERESTS

Senior Travellers



BEHRINGER TOURISTIK GMBH & CO. KG



Info

Giessen
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www.behringer-touristik.de



Contact

Product Manager
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TOUR OPERATOR

We are a tour operator located in Germany. Our main business is organizing flight and coach trips for groups all over Europe. Our clients are travel agencies, bus operators, incentive groups and special interest groups. Our company comprises 70 employees and was founded more than 20 years ago. We are divided in different departments, each of them is responsible for a certain country. The most important departments are Italy, Great Britain / Ireland / Netherlands and Germany.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Tradition & Spirituality

SPECIFIC INTERESTS

Senior Travellers



BETTONI MEETING THE WORLD



Info

Milan
ITALY
www.sibettoni.com



Contact

Founder & Mice Manager
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WEDDING & EVENTS

New born company with the aim to give our clientele a turnkey solution for their needs thanks to over 20 years experience in this industry and a wide net of trustful professionals tested over many years of cooperation. Our focus is the MICE sector but we can manage all kind of requirement worldwide. Our clientele is high demanding and though mainly directed to Italy, we have partners in the USA who elected us as their trustful DMC for Europe. For us the pillar of our job is to facilitate mutual understanding among different people and cultures.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Golf; Honeymoons; M.I.C.E.; Shopping; Women Travel



BLUE TRAVEL & EVENTS



Info
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TRAVEL AGENCY

Based in Paris since 1990, Blue Travel & Events is one of the leading French MICE agencies. We mainly specializes in medium and large corporate events (meetings, incentives, conventions, etc) with an average attendance of 50 to 350 pax, but also in in leisure upscale programmes for groups and associations. Last year we organized over 35 events, both in Europe (mainly Italy) and long haul.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Golf; M.I.C.E.



BOUTIQUE TRAVEL



Info
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LITHUANIA
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www.boutiquetravel.lt



Contact
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info@boutiquetravel.lt

TOUR OPERATOR

Boutique Travel is a Tour Operator based on business travel, luxury individual, incentives, corporate, exhibitions-fairs, conferences, outbound and inbound services.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Golf; Honeymoons; M.I.C.E.; Women Travel

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CAMELEON INCENTIVES



Info

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BELGIUM
www.cameleon-travel.com



Contact

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cameleontravel@telenet.be

WEDDING & EVENTS

As a small incentives house, we want to offer our customers high quality trips at affordable prices in a relaxed atmosphere with all possibilities of secondary activities. Our name Cameleon Incentives indicate that nothing is impossible and almost anything can be accomplished what the client asks. Our audience is organizing and guiding groups and incentives groups from 20 to 100 people.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; M.I.C.E.; Senior Travellers

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CHARME&ADVENTURE DIVISIONE DI CINEHOLLYWOOD SRL



Info

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www.charmeadventure.com



Contact

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TOUR OPERATOR

Charme&Adventure is a subsidiary of Cinehollywood, a multimedia company, partner of National Geographic, is focused on tailor made experiences and provides emotional, luxurious and charming travels in Italy with: a wide choice of original and unique activities and a selected network of professionals strongly rooted in the territory. Following guests interests and passions, guests can fully customize the travel experience.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism ; M.I.C.E.; Shopping



CIAO FEIREN BOLIGER



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Contact
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TOUR OPERATOR

We organize client car vacation, flights, car hire for families and individuals. Our program is residences, apartments, independent villas, mobilhomes, bungalows and hotels in Italy, Croatia, France, Austria, Spain, Norway and Sweden and in main cities Rome, Venice, Paris, Vienna, Prague and Budapest. Our program is for summer and winter. We have online booking. Our force is personal knowing and quality and cooperators with whom we united make perfect and unproblematic vacation for our clients.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism

SPECIFIC INTERESTS

Family; Senior Travellers



DANITALIA



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Contact
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TOUR OPERATOR

Danitalia has since 1992 been renting out all type of holiday homes (apartments, villas, agriturismo) to the Scandinavians. We would like to start up proposing also Puglia because our clients ask us for it and therefore we are very interested in coming to this event.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf; Senior Travellers

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E.K.REISEBÜRO

**Info**

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**Contact**

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TRAVEL AGENCY

Flight and bus tickets worldwide, hotel reservations, special interest tours, wellness and spa, seaside holidays, cultural tours, rural tourism.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Senior Travellers; Shopping; Women Travel

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EBERHARDT TRAVEL GMBH

**Info**

Kesselsdorf
GERMANY
www.eberhardt-travel.de

**Contact**

Senior Product Manager
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TOUR OPERATOR

Long-haul travels (Asia, Middle East, Australia, New Zealand, Oceania, North America, Middle and South America, Africa) in small groups (8 to 25 guests) with Eberhardt tour escort as well as previous informative events - guided group-roundtrips with arrival by bus or plane throughout Europe - River and ocean cruises with Eberhardt tour escort - Study trips within Europe as well as worldwide in small groups with Eberhardt study tour guide - Spa therapy and wellness trips within Germany, Czech Republic, Poland, Slovakia and Hungary – with arrival by plane, bus or under own arrangement (car) - hiking trips in small groups (up to 20 people) with qualified local guides - cycling tours in small groups (up to 20 people) with qualified cycling guides, with pick-up service from/to home including own bicycles, transportation of bicycles in Eberhardt-bike trailer - trips for singles - student and youth group trips - trips with and without a wheelchair for people with walking disabilities using our bus which is handicapped accessible.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Senior Travellers



EDEN VIAGGI TOUR OPERATOR



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Contact
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TOUR OPERATOR

We are one of Italy's leading wholesalers of hotels and ground service products. We are part of EDEN VIAGGI, the leading Tour Operator in Italy with its own resorts and hotels across the world. We've been promoting Italy for nearly 31 years and have created an important inventory and know-how for our partners and clients around the world. With products from over 1.000 travel suppliers (which include City & Town Hotels, Spa & Luxury Resorts, Sky and Summer Holidays, Escorted and Private Tour) we deliver travel agents and tour operators with everything their clients could possibly need to create top quality travel experiences. High specialized on FIT and Groups through Italy.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Golf; Honeymoons; LGBT-friendly tourism; M.I.C.E.; Shopping



ELEGANT RESORTS



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TRAVEL AGENCY

More than 25 years of experience in selecting the most suitable resort or hotel for some of the most demanding travellers, considering their individual preferences have led to a single minded focus and aim in all we do – the complete satisfaction of our clients and guests. We always look for truly special and memorable experiences plus genuine value from our hotel partners. As a result we are able to offer unique products and services to our discerning clients, originating from Germany, Switzerland, Austria and Liechtenstein.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Golf; Senior Travellers

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EUROPA TRAVEL

**Info**

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**Contact**

Owner / Product Manager
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TOUR OPERATOR

Europa Travel since 1992 year provides services to firms and private customers. The products sold at our office include the accommodation in the hotels, air tickets, coach, ferry tickets, tourists insurance, civil weddings for the couples and their guests outside of Poland, honeymoon tours, package tours based on charter & regular flights.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Business; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Golf; Honeymoons; M.I.C.E.

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EUROTIME

**Info**

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**Contact**

Product Manager
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TOUR OPERATOR

Tour operator specialized mainly in summer holidays in Italy. We offer sea (all the cost), lakes, mountains, cities of art. Individuals and groups (adults, students). Our main product in Puglia is Gargano peninsula.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Senior Travellers; Young & Students

25

EXPLORER TOURS & TRAVEL LTD.



Info

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Contact

Managing Director
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TOUR OPERATOR

Organisation for Groups for ethnological, zoological and ornithological study tours, Organisation for incentive tours, Special Group tours after demand, Team building tours, Coach tours for associations and Clubs as well as for magazines and News papers, incoming Switzerland for b2b-meeting for commercials, incoming Switzerland for fairs and exhibitions.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

M.I.C.E.; Senior Travellers; Women Travel; Young & Students

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FUORITINERARIO - DISCOVER YOUR ITALY



Info

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Contact

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TOUR OPERATOR

Discover Your Italy is a TO specialized in original travel packages to Italy. Discover Your Italy designs Luxury Tours, Private Journeys, Small Group Tours, Wine Tours and Honeymoons to Italy with the goal to help travelers choose "their Italy" - the Italy they wish to discover and experience. Whatever the travel requirements, our deep expertise will find the Best Italy Travel solution!

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel

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GIFT TRAVEL CENTRE



Info

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Contact

Managing Director
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TOUR OPERATOR

GIFT Travel Centre organizes INCENTIVE Tours for business and also for FIT Clients "a la carte" tours and luxury travels.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf; M.I.C.E.

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GLOBE-TRAVEL



Info

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Contact

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TOUR OPERATOR

Our company Globe-Travel works in travel industry more than 20 years and during that time major destination that we have been developing is Italy. During all these years we have been visiting all the best and unique places in Italy and having seen those regions with its particular uniqueness gives us an inspiration to promote and suggest the right destinations within Italy to our clients, who mainly seek individual approach for their leisure. Our goal is to fully satisfy our clients with individual approach hence we are constantly searching the right partners across the Italy and for us it is very important to have very reliable partners who will provide the high level services for our clients.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Backpackers; Bike tourism; Family; Golf; Honeymoons; M.I.C.E.; Senior Travellers; Shopping; Young & Students

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HOTELBOOK SERVICE



Info

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www.hotelbook.pro



Contact

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TOUR OPERATOR

Hotelbook Service is a part of UTS Group, a touroperating company that has been working on the international market since 1994. There are 02 offices: in Moscow and a branch office in St. Petersburg. More than 250 employees are multilingual and highly qualified. The company is a member of many travel clubs and associations, including memberships in most respective organizations such as IATA, ATOR, EBC and others. UTS Travel is specializing on individual and special events (fairs, sports, festivals) travel worldwide. The company has its own online reservation system Hotelbook.pro that combines the biggest GRS such as GTA, Miki, Travco, Tourico Holidays, Hotelbeds, Expedia, HotelsPro. The company's tours and services can be purchased or supported in more than 1000 travel agents. UTS Travel provides corporative service for more than 300 companies.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family

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IRISH WEDDINGS IN ITALY



Info

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www.irishweddingsinitaly.com



Contact

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WEDDING & EVENTS

Amazing weddings do not happen out of sheer luck. We work extremely hard to hand select the most beautiful locations and the best service suppliers all across the Italian Peninsula. We help you through the paperwork and the logistics to ensure your wedding event is a success. We specialize in full-service planning and design weddings to create gorgeous events that keep your guests excited, engaged and partying. Whether you decide to have a traditional ceremony or throw caution to the wind, we are here to make it happen. Hiring a Wedding Planner (that is us!) eases a lot of the headache.

ABOUT PUGLIA

PRODUCTS

Events; Rural; Seaside

SPECIFIC INTERESTS

Honeymoons; M.I.C.E.

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ITALIAN VILLAS FOR YOU (ITALIAN RENTALS4YOU)



Info

London
UNITED KINGDOM
www.italianvillasforyou.com



Contact

Manager
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TOUR OPERATOR

Italian Villas for you is not just another villa listing website where villa owners list their villas then manage their own bookings. The beautiful holiday villas featured on this website have been carefully selected for their location, style, facilities and welcome. We cherry pick the best villas in our favourite regions of Italy and ensure that they are managed properly, saving you time and ensuring that you have a lovely villa holiday. Who owns the villas? The villas are owned by the owner and co-founder of Italian Villas for you, Massimo Provenza, and his growing network of friends from Italy, the UK and Scandinavia.

Small groups

ABOUT PUGLIA

PRODUCTS

Art; Business; Food; Rural

SPECIFIC INTERESTS

Family; Senior; Young

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ITALIAN WEDDINGS & EVENTS LTD



Info

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UNITED KINGDOM
www.wed-couture.com
www.italianweddingsandevents.com



Contact

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WEDDING & EVENTS

WED Couture by Italian weddings & events is an innovative Italian Lifestyle boutique agency in the world of events, weddings, receptions, open to the international market, with the aim of promoting Italy's most extraordinary qualities to the World. Deeply rooted in Italy's traditions, the agency organize bespoke luxury events recreating sartorial beauty and applying it to a new conceptual frame, providing: organization, step by step, of each aspect of the event, collaboration with the best products and professionals, partial or full event services, creation of packages - collections in Italy, for weddings, honeymoons, private events, weekends and business events. We work with a niche high end international private customer (Russia, Middle east, India, USA, UK and Brazil).



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Honeymoons; M.I.C.E.



KRAS



Info

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Contact

Product Manager
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TOUR OPERATOR

First of all I would like to introduce KRAS to you. KRAS has been founded over 90 years ago as one of the first TO's in Holland. Originally a coach touroperator we developed ourselves into an all-round TO covering worldwide destinations, ranging from group tours to FIT. We annually have around 350.000 pax and became part of TUI 15 years ago. We are the direct selling part of TUI Netherlands; already 70% of our sales is over the web, 20% is call center and 10% through TUI-retail. We work the market very aggressively with a multi-channel distribution strategy. We send out free brochures to a selection of customers through our sophisticated direct-marketing system, weekly e-newsletters to over 400.000 email-addresses, daily ads in all national newspapers, a wide variety of magazines, tv-commercials, advertising stands in the cities and on train stations and we also sponsor different footballteams. We have a price driven clientele when looking for the trip, on destination they tend to spend a lot more (averagely the same amount they paid for the trip will be spent on the destination again). The average age is between 35-75 years and the level of education varies from construction worker to doctors. Our key succesfactor is the good relations between price and quality we offer.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture

SPECIFIC INTERESTS

Senior Travellers



KUNST-AGENTUR



Info

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Contact

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TOUR OPERATOR

Agency for art and culture related tours and tourism program. Operating in Germany and Europe, mainly West, Central and South. Individual planned and guided tours by the agency and local guides. Focus for small groups, individuals, but larger groups time by time. Incentive offers for all regions in contact. Nature, wellness, gastronomy aspects added with all tours. Ideas of discovering, relaxing, enjoying, sustainability, ethics, are involved with the agency. Other agency projects with art, international artist and creative people.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Golf; LGBT-friendly tourism; M.I.C.E.; Senior Travellers; Women Travel

35

LAGRAFF REISEN E.K.



Info
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www.lagraff.de



Contact
Manager
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TOUR OPERATOR

We are a tour operator for exhibition business and trade missions, as well as a full-service travel agency with almost 30 years of experience! The individual wishes of each of our customers will be realized in the implemented in cooperation with trade fair companies, associations and chambers of commerce Trips - if you often travel in delegations. Our service is designed to help our customers to save the most precious thing you have, your work and your well- earned money! Our highly experienced Incoming department, in Urmitz and in the German capital Berlin, organized economic delegations, as well as tourist tours for groups with thematic priorities.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

M.I.C.E.; Senior Travellers; Shopping

36

LEONARDO TRAVEL



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TOUR OPERATOR

Leonardo Travel, inbound wholesaler tour operator and full service event management offices in Istanbul and Bologna are at your disposal with high quality tour and service arrangements, in any size and at any location in Italy, with the most flexible approach, comprehensive proposals and highly competitive conditions. A unique selection of the best hotels, historic houses and restaurants, on a journey discovering the landscapes, art, and lifestyle of Italy. Leonardo Travel is a well-researched, highly selective incoming tour operator which, with its impressive portfolio of Italian hotels, has become an invaluable resource for accommodation in Italy. Leonardo Travel also offers turkish travel industry a unique insight in to Italian lifestyle and cuisine, by way of an ever-increasing number of 'experiences', thematic itineraries, and recommended restaurants. Specialties Leisure groups, tour series arrangements, MICE services, high end travel solutions, special event management, FIT and up-market luxury individual tour services, Culture and history, wine and gastronomy oriented group and FIT bookings, tailor-made packages.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment

SPECIFIC INTERESTS

Honeymoons; M.I.C.E.; Senior Travellers; Shopping



LLC LUXURY TRAVEL SOLUTIONS



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TOUR OPERATOR

We are specializes in luxury & boutique travel as an atelier for VIP clients starting from luxury upscale hotels, villas, yachts and ending at limousines transfers and car rentals. Arranging private jets is also our priority in creating the travel of VIP clients. We are involved in both business and leisure trips all over the world. We have direct contracts with the leading travel companies in every corner of the world and keep growing the database of our partners. In high-priority there is a comfort of our clients, and our philosophy is "Everything is possible"! We're proud to say we know our product, and we'll do all possible to make sure you get the right vacation home in the right location.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; Senior Travellers; Women Travel



LOGITEL



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TOUR OPERATOR

Created by Sarah-Anne Szwarcberg and Paul Beks and one of the most innovatives operators in Paris, Logitel specializes since 1987 in leisure special programs, mainly in Italy, for groups and associations (cultural tours and events, food & wine tours, health & wellness, sporting tours and events, etc.), and also in conferences, incentives and other business events all over Italy.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Golf; Honeymoons; M.I.C.E.; Shopping

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MANDALA ORGANIC TOUR



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www.mandala-tour.com



Contact

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TOUR OPERATOR

From the lush mountains of Gargano to the turquoise water of the Adriatic shores, passing through the green countryside spotted by the famous "Casedde" and "Trulli", we offer the best of Apulia on foot. We organize fixed pre-scheduled departures and tailor-made journeys, high-class discoveries travels and culinary experiences and challenging hiking trips, in self-guided or also guided style. Our aim is to let our customers having a total immersion in the local culture, enjoying an experience more than a travel. We always organize responsible tours, providing the best local tour leaders, sleeping in just family run accommodations and doing our best not to impact but to support the local communities. That's why we always check and look for new and better local partners to improve and widen our offer!

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism

SPECIFIC INTERESTS

Backpackers; Family; Senior Travellers

40

MEDITERRANEUM SP. Z O.O.



Info

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Contact

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rk@mediterraneum.pl

TOUR OPERATOR

Mediterraneum Tour Operator was founded in 1991. Since our inception, we have provided services to incoming and outgoing groups in Poland and Europe, especially in Italy. Overtime, we have created the Mediterraneum Group brand, which is further subdivided into several sections dealing with various areas of tourism such as outbound tourism, pilgrimages and transport.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Senior Travellers; Young & Students



MIKI TRAVEL LIMITED



Info
London
UNITED KINGDOM
www.miki.co.uk



Contact
Contracts Manager
Andrea ANTONINI
+44 20 7507 5743
+44 78 6681 3298
a.antonini@group-miki.com

TOUR OPERATOR

As one of the largest and most experienced wholesale tour operators in Europe, Miki offers the travel industry an unrivalled service. Our powerful worldwide computer network allows our Sales and Operational offices to communicate directly with one another in all matters from initial pricing to on the road co-ordination. The strength of our long-term partnerships with hotels and all other suppliers, combined with our buying power enables us to offer the best availability at the best prices, even in periods of peak demand. Miki continues to expand its network to provide direct service contact in an ever widening range of destinations.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Golf; Honeymoons; Shopping



MODETOUR NETWORK UK



Info
London / Seoul
UNITED KINGDOM / SOUTH
KOREA
+44 2070960272
www.eng.modetournetwork.com
www.modetournetwork.com



Contact
Reservation Manager
Eunkyong SON
+44 2079932021
+44 7896625006
modeswiss1@gmail.com

TRAVEL AGENCY

Modetour has pioneered the business area categorized as the "Wholesale tour product" for the first time in South Korea. It is Korea's representative travel company and I am working at LONDON Branch Office.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Family; Senior Travellers

43

NO LIMITS WEDDING AGENCY


Info

Munich
GERMANY
info@nolimitsweddingagency.com
www.nolimitsweddingagency.com


Contact

Owner & Manager
Sonja WALTERS
+49 174 47 351 75
sonja@nolimitsweddingagency.com

WEDDING & EVENTS

Tour operator / wedding planner specialised in weddings worldwide for couples only or small groups of less than 25. Travel and wedding service organisation. Personal shopping trips. Wedding proposal and anniversary trips.

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Tradition & Spirituality

SPECIFIC INTERESTS

Honeymoons; Shopping

44

OPPLEV ITALIA


Info

Oslo
NORWAY
post@norscana.no
www.opplevitalia.no


Contact

General Manager / Owner
Elisabeth HASLUM
+47 90081891
elisabeth@haslum.no

TRAVEL AGENCY

Opplev Italia is a small Norwegian travel agency, earlier called Norscana, specialized in offering selected destinations and accommodation in Italy. With personal and professional service I offer tailor-made holidays, special occasions and company events to the needs of individuals and groups. Opplev Italia cooperates with selected partners with well proven and high quality products.

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; Senior Travellers; Shopping; Women Travel

45

PRESENT TOUR



Info
Istanbul
TURKEY
info@presenttour.com.tr
www.presenttour.com.tr



Contact
General Manager
Murat KARTAL
+90 2122257188
+90 5322935933
murat.kartal@presenttour.com.tr

TOUR OPERATOR

Starting our agency in 1985 at Bosphorus University, we became official in 1993. We never gave up from our high qualified service even in the worst economical circumstances. We have been serving our clients for 25 years, with large or small budget, with the same care, enthusiasm and professional approach. We started with telex and typewriter and now we continue with our special programme – Solex- which is owned by Presenttour. Organizing meetings and incentives, tours and yachting, tour operator and catering, we have achieved hundreds of organizations worldwide and been very successful. The most significant award we receive is the appreciation of our guests, one of which has named us as 'Present Perfect'. To describe Presenttour in short, we can use the famous Turkish saying; 'Reflection of a person is in his deeds'.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; M.I.C.E.

46

PRIMA REISEN GMBH



Info
Vienna
AUSTRIA
+43 1580800
office@primareisen.com
www.primareisen.com



Contact
General Manager
Dominik SENGWEIN
+43 15808025
d.sengwein@primareisen.com

TOUR OPERATOR

Innovative Austrian tour operator with 35 years of experience for FIT and group requests. Main business is the operation of charter rotations to puglia, providing guided coach tours for clients.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Senior Travellers

47

SETUR

**Info**

Istanbul
TURKEY
+90 216 554 37 00
www.setur.com.tr

**Contact**

Outgoing – Ingoing Manager
Yesim OZALTAY
+90 216 554 3885
yesim@setur.com.tr

TOUR OPERATOR

As a part of the Koç Holding, the significant successes Setur has been achieving in tourism sector since 1965 while reaching a broad customer portfolio with its expert staff and professional solutions make it one of the leading institutions in the whole sector. As Setur, we present services such as domestic and international flight ticket reservations, group and individual travel organizations, cruises, study abroad services, congress and seminar organizations, dealer meetings, helicopter and air taxi operations, all kinds of vehicle and boat rentals, incoming, and operation of duty free shops at our sales offices, through our sales representatives and authorized agents in addition to the virtual environment through BookinTurkey.com, a company that is open to technology and innovation.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Family; Honeymoons

48

SIM-TRAVELS LLC

**Info**

Sofia
BULGARIA
info@simtravels.eu
www.simtravels.eu

**Contact**

Executive
Andriana YOTOVA PETROVA
+359 298 01898
+359 887 476580
simtravels@abv.bg

TOUR OPERATOR

Bulgarian Touroperator 1996 - registration No. 01701; founded by Irina Gerilovska in 1996, has been active in the incoming tourism segment, enjoying every year a dynamic growth in terms of arriving passengers and revenue; In 2001 merged with Eridan travel, a company founded by Andriana Yotova and sharing the same activity and developing outgoing tourism segment, mainly Europe and Latin America. SIMtour - Moscow opened as a full subsidiary in 2004. Bulgarian Touroperator 1996 - registration No. 01701; founded by Irina Gerilovska in 1996, has been active in the incoming tourism segment, enjoying every year a dynamic growth in terms of arriving passengers and revenue; In 2001 merged with Eridan travel, a company founded by Andriana Yotova and sharing the same activity, developing outgoing tourism segment, mainly Europe and Latin America. SIMtour - Moscow opened as a full subsidiary in 2003. SIM TRAVELS is providing individual and small groups accommodation, rentals, rent-a-car, incentive tours, conference and team building arrangements, ornithological tours, eco-tourism, etc. The company allotments in many hotels and other rentals in Bulgarian resorts. SIM-Travels professionalism in presenting new, unique and attractive travel products steadily increases the number of repeat company's clients. Mission - Provide our clients with the opportunity for planning, developing and adapting destination resources, to find most convenient solutions with maximum flexibility for leisure, adventures, meetings and business and family trips.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; Senior Travellers; Shopping; Women Travel

49

SLOWTRAVEL GMBH



Info

Forch/Zh
SWITZERLAND
slowtravel@bluewin.ch
www.slow-travel.ch



Contact

Owner and Managing Director
Marinella SAVARIN-PETEK
+41 763390106

TOUR OPERATOR

Tour Operator, tailor made tours for individuals and small Groups, Adriatic area, specialised in culture, art, gourmet, wine.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; M.I.C.E.; Senior Travellers; Women Travel

50

SOLMAR NV



Info

Maasmechelen
BELGIUM
+32 89778100
www.solmar.be



Contact

Manager
Raffaele VETRUGNO
+32 89778101
+32 475411095

TOUR OPERATOR

International tour operator specialised in group travel (students - seniors - adults - golf)



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Golf; Senior Travellers; Young & Students

51

SOLOTOUR

**Info**

Aubagne
FRANCE
+33 442187373
info@solotour.com
www.solotour.com

**Contact**

Sophie GROSS

TOUR OPERATOR

T.O for groups only. We work with coaches Cies and travel agency on French market Since 1989.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Tradition & Spirituality

SPECIFIC INTERESTS

Senior Travellers; Young & Students

52

THE WEDDING PLANNER

**Info**

Co Wexford
IRELAND
www.theweddingplanner.ie

**Contact**

Owner
Rosie MELEADY
+353 85 7278526
rosie@weddingplanner.ie

WEDDING & EVENTS

I've been doing destination wedding planning and PR for 12 years and I'm a founding member of the Wedding Services Guild which recognises and promotes excellence in the wedding industry internationally. I specialise in Italy and do an average of 25 weddings per year with budgets ranging from 10k to 150k. I have my first wedding to Puglia in July 2016 and would like to expand on this region as there are now direct flights from Dublin to Bari with Ryanair which is a big plus.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Honeymoons; LGBT-friendly tourism



THE WEDDINGS COMPANY



Info
Marbella
SPAIN
www.theweddingscompany.co.uk



Contact
Owner / Head Planner
Dyana DESSAR SIMMONS
+34 670636063
dyana@theweddingscompany.co.uk

WEDDING & EVENTS

The Weddings Company is a bespoke planning and styling company taking international clients to Italy, Spain, UK and Turkey to create individual memorable destination weddings, we work with the best venues in each of our locations and find the best local service providers to fill our clients needs, we are very personal and spend a huge amount of time with each couple and at least one of our team attends every wedding regardless of location.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Honeymoons



TRAVEL2C



Info
Kerkdriel
THE NETHERLANDS
info@travel2c.nl
www.travel2c.nl



Contact
Managing Director
Johannes DE ZWART
+31 418591038
+31 655167934

TOUR OPERATOR

Travel2C is an outgoing tour operator, health travel specialist and incentive organiser for small events. Travel2C provides tailor made roundtrips, health trips (Psoriasis), incentives & cruises for FIT and small groups. Travel2C enjoys an excellent reputation in outstanding (personalised) service and flexibility in combination with high quality products for reasonable rates. Travel2C is looking for partners / suppliers who are able to cover a comprehensive range of travel services in handling groups and FIT's with a highly professional approach. In order to meet visitors expectations, services should be reliable and personalised and high quality products should be offered against competitive rates. Service(s) required: accommodations, food / banquet facilities, air ticketing, transportation / transfers, coaches / limousines, sightseeing / guide services, incentive handling, incentive specialist. Travel2C's most important objective is that its partners and suppliers understand and emphasize the main key for repeaters: customer satisfaction. Travel2C is looking for new opportunities:

- New products: accommodations and spa/wellness
- New destinations
- New selling channel

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Family; Golf; Honeymoons; LGBT-friendly tourism; Senior Travellers; Women Travel

55

TRAVELBANK

**Info**

Warsaw
POLAND
+48 226543525
sm@travelbank.com.pl
www.travelbank.com.pl

**Contact**

Event Manager
Marta SMOCZYNSKA
+48 226543525 ext. 39

TRAVEL AGENCY

We are typical MICE Company, dealing with services for corporate clients, conferences, holiday incentives etc. as well as individuals.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf; M.I.C.E.; Shopping

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TREKKING BUREAUET/EVENTYRREJSER

**Info**

Roskilde
DENMARK
+45 46320532
mail@trekkingbureauet.dk
www.trekkingbureauet.dk

**Contact**

Sales and Product Manager
Pia VALENTINE
+45 20368702
+45 40327208
safariworldwide@gmail.com

TOUR OPERATOR

We do active individual and group tours mainly to Africa in Europe to Italy. In Italy cooking classes, yoga, hiking, winetasting, kayaking and biking. Groups and individuals.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Golf; Senior Travellers; Women Travel



TUMLARE CORPORATION A/S



Info
Rome
ITALY
www.tumlare.com



Contact
Hotel Placing
Eleonora CHIARELLO
+39 0647826072
eleonorach@tumlare.com

TOUR OPERATOR

Incoming business from Japan, Far East, India, North & South America, Europe.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Honeymoons; M.I.C.E.; Senior Travellers; Shopping; Young & Students



TUR ANDIAMO



Info
Istanbul
TURKEY
www.andiamo.com.tr



Contact
Chairman of the Board
Lutfi Cem POLATOĞLU
+90 2122123030
+90 5322146136
cem@andiamo.com.tr

TOUR OPERATOR

Andiamo Tourism Trade.Ltd.Co has begun its operations in 1992 as 'A Group' travel agency with a license (No -7359) which was issued by Republic of Turkey Ministry of Tourism is still proceeding its course in tourism sector with successful organizations by the support of our precious customers. Our mission is to provide the best service to our clients with unique, different, planned and guaranteed organization. Starting from selecting destinations, providing entry visas, all kinds of airline tickets, transfers, car or a plane rental services.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine

SPECIFIC INTERESTS

Family; Honeymoons; Shopping

59

TURITALIA

**Info**

Las Rozas - Madrid
SPAIN
strutture@turitalia.com
www.turitalia.com

**Contact**

Owner
Silvia BROGNOLI
+34 916307586
+34 646976642
publi@turitalia.com

TOUR OPERATOR

T.O.specializzato in Italia
Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Senior Travellers

60

VACANZAATTIVA

**Info**

Modena
ITALY
www.vacanzattivaguide.com
www.vacanzattivajournal.com
www.vacanzattivatour.com

**Contact**

Manager Area Sud Italia
Alfredo PAGLIARULO
+39 059 7111610
+39 3288139149
a.pagliarulo@vacanzattiva.it

TOUR OPERATOR

Il tour operator organizza il prodotto turistico e i pacchetti per offrire al viaggiatore l'opportunità di una esperienza all'insegna del turismo sostenibile, sempre con l'attenzione rivolta alla migliore tradizione dell'ospitalità.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Backpackers; Bike tourism; Family; Senior Travellers; Young & Students



VESPAL TRAVEL AGENCY



Info
Tallinn
ESTONIA
www.vespal.ee



Contact
Travel Agent
Carmen PETERSON
+372 6310507
+372 53411658
carmen@vespal.ee

TRAVEL AGENCY

Vespal is a tailor-made holiday company, founded in 1992, based in Tallinn, Estonia, which specializes in luxury holidays to the world's finest destinations. Making "where to go" and "what to do" is something that the company believes to be at the heart of the most memorable days.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf



VOYAGE PRIVÉ



Info
Aix En Provence
FRANCE
www.voyageprive.com



Contact
Contract Manager
Ronny PENNA
+39 3938321630
rpenna@voyageprive.com

TOUR OPERATOR

Voyage Privé is a member only luxury travel club, offering unforgettable getaways, at unbelievable prices. From humble beginnings in France, Voyage Privé has expanded with its unique flash sales concept and now has over 8 million members worldwide, with offices in France, UK, Italy, Spain and Brazil.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf; Honeymoons; Senior Travellers; Women Travel



BOSCOLO TOURS



Info

Padova
ITALY
www.boscolo.com
www.viaggidiboscolo.it



Contact

Contracts Manager
Maria Gabriella NOVARI
+39 049 7620500
+39 3485810029
gabriella.novari@boscolo.com

TOUR OPERATOR

Nel mondo Boscolo si respira il profumo di un lusso che viaggia senza dimenticare le proprie radici e il legame privilegiato con il territorio. Un'esclusività che risplende nel design raffinato ed elegante dei suoi alberghi nella selezione di itinerari e gift unici. Attraverso le sue manifestazioni, il brand Boscolo offre oggi una pluralità di esperienze, che hanno in comune un prezioso punto di partenza: un nome italiano e un'Azienda familiare alle spalle. Da più di 30 anni Boscolo si prende cura di chi ama viaggiare, offrendo una qualità che migliora con il passare del tempo.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; M.I.C.E.; Senior Travellers

Buyers

ALTRI CONTINENTI

- 22 Argentina
- 23 Australia
- 24 Brasile
- 25 Canada
- 26 Cile
- 27 Cina
- 28 Corea del Sud
- 29 Emirati Arabi Uniti
- 30 Georgia
- 31 Giappone
- 32 India
- 33 Israele
- 34 Kirgizstan
- 35 Singapore
- 36 Taiwan
- 37 Usa







A&A CIAO ITALY TOURS, LTD. (A DIVISION OF A&A HOLIDAYS, LTD.)



Info
Glenview, Illinois
USA
sales@aaholidays.com
www.aaholidays.com



Contact
Product Development Manager
Janine Serpe STAGG
+1 3126290100
+1 3123425431
sales@aaholidays.com

TOUR OPERATOR

A National USA Tour Operator/Wholesaler specialized in the niche FIT/Group /MICE luxury and moderate market. We sell our product through the Travel Agents channels.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Backpackers; Bike tourism; Golf; Honeymoons; LGBT-friendly tourism; M.I.C.E.; Senior Travellers; Women Travel



ACTIVE ITALY TRAVEL



Info
Chicago
USA
www.activeitalytravel.com



Contact
President
Anthony ISABELLI
+1 312 404 2938
anthony@sportivogroup.com

TOUR OPERATOR

Active Italy is a travel management company specializing in creating customized active travel packages. Active Italy offers unique active travel packages for adventure seekers (individuals or groups) wanting: 1) to participate in events such as cycling gran fondos and marathons or; 2) to attend spectator events such as a major festival or sports spectacle or; 3) to travel throughout Italy and have ultimate active and cultural experiences.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Backpackers; Bike tourism; Family; Golf; Honeymoons; M.I.C.E.; Shopping; Women Travel; Young & Students

66

ARTS & LEISURE TOURS INC.



Info

Woodbridge
CANADA
info@artsandleisuretours.com
www.artsandleisuretours.com



Contact

Director
Cristina RENDE
+1 905 850 8984
+1 416 917 4436
cristina@travelwithflair.com

TOUR OPERATOR

We customize packages for independent travelers and small groups to Italy and throughout Europe. We offer deluxe hotels, 3-4* hotels, villas/apartments, car rentals, train transportation. We offer private guides, wine tastings, cooking classes. We cater to a higher income clientele, but do offer more economical packages as well.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine

SPECIFIC INTERESTS

Honeymoons; Senior Travellers; Women Travel

67

ASAHI TRAVEL INTERNATIONAL INC.



Info

Tokyo
JAPAN
info@ati-jp.com
www.ati-jp.com/corporate-profile



Contact

Chief
Masayuki IGARASHI
+81 3-3526-3581
igarashi@ati-jp.com

TRAVEL AGENCY

We, Asahi Travel International Inc., have 50 years of history as the travel agency, in the field of Educational Tour, especially for school students. We have arranged tours, mainly in English speaking countries and some European Countries. Arrangement of tour for other countries has also been increasing in recent years.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; M.I.C.E.; Senior Travellers; Young & Students

68

ATHTEION LTD



Info
Tokyo
JAPAN
info@athteion.co.jp
www.triptoitaly.jp



Contact
Managing Director
Izumi SASAMORI
+81 337805561
+81 9030627609

TOUR OPERATOR

ATHTEION LTD. is a pioneering company as professional tour operator for Italian travel. Our main activity is to plan tailor-made tours for the groups which have special interests like arts, archeology, handicrafts, architecture, gastronomy, etc.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism

SPECIFIC INTERESTS

Accessible tourism; Honeymoons; Senior Travellers

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ATLANTIS HOLIDAYS



Info
Dubai
UAE - UNITED ARAB EMIRATES
info@atlantisholidays.com
www.atlantisholidays.com



Contact
General Manager
Dayana PERSAN
+971 42829119
+971 551030844
dayana@atlantisholidays.com

TRAVEL AGENCY

Atlantis Holidays is one of the leading leisure hospitality providers in UAE, offering a range of quality services designed to meet the diverse holiday needs and interests of its clients. The travel company uses the best resources to enable leisure and business travellers to research, plan and book a broad range of travel products.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; M.I.C.E.; Shopping; Women Travel

70

BEIJING CHINA TRAVEL SERVICE CO.,LTD



Info
Beijing
CHINA
www.cnbccts.com



Contact
Tian FENG
+86 10-85612321
+86 13426476395
103924836@qq.com

TRAVEL AGENCY

Beijing China Travel Service Co., Ltd. (BCTS) was founded in 1956. With 59 years of history, BCTS is one of the earliest and professional travel agencies in receiving inbound groups of both foreign and overseas Chinese travelers. BCTS business covers outbound and inbound tours, domestic tours and business tours. Since 1987, BCTS has obtained many kinds of titles for Excellent Travel Agency from the National Tourism Bureau and Beijing Tourism Administration. Starting from 1996 (the first year of evaluation of the National Tourism Bureau), BCTS has been in the queue of Top 100 International Travel Services each year. At the end of 2005, BCTS was one of the first Most-Trusted Travel services crowned by Beijing Tourism Association.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; M.I.C.E.; Senior Travellers; Shopping; Women Travel; Young & Students

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BEIJING VOGLIA D'ITALIA INTERNATIONAL TRAVEL SERVICE CO., LTD



Info
Beijing
CHINA
+86 13810405469
sophia@itatour.net
www.itatour.net



Contact
Operation Director
Chunyang XIN
+86 10-59648686

TRAVEL AGENCY

BEIJING VOGLIA D'ITALIA INTERNATIONAL TRAVEL SERVICE.LTD is the only Chinese travel agent which focuses on tailor—making for Chinese groups to Italy, and Italy is our only travel destination. In fact, VOGLIA D'ITALIA firmly and continuously promote beautiful Italy in China since 1998. Our annual amount of high-end Chinese clients is about 4000 persons to Italy, with an increase of over 30% each year. We have 30 people in the team called "travel designers", they continue to study the Italian culture and current situation besides the completion of their own job responsibilities, and in order to promote Italy to Chinese clients well.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Backpackers; Family; Golf; Honeymoons; M.I.C.E.; Senior Travellers; Shopping; Women Travel



BIBLOS TRAVEL



Info
Buenos Aires
ARGENTINA
www.biblostravel.com



Contact
Manager
María Eugenia RODRÍGUEZ
CASTELLI
mrodriguez@biblostravel.com

TOUR OPERATOR

More than 250 employees. Divided in 3 areas: business FCM travel Solutions, Biblos high end leisure passengers, and Avantrip massive on line. More than 30 years in Argentina. One of the top 3 Agencies in Argentina. Member of Virtuoso since more than 15 years.

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; Women Travel



BIG APPLE CORPORATION



Info
Tokyo
JAPAN
+81 356875777
appleroad@aol.com
www.bigapple-world.co.jp



Contact
President
Yutaka MOTOMURA
+81 356875775
+81 9054105400

TOUR OPERATOR

Big Apple Corporation is 32 years old. We've been organizing tailor-made-tours for all over the world. Especially Italy is the most important destination. We focus on Italian gastronomy, heritage, history, terme, art, opera, concert, soccer and more. We have every range of clients, and our main target is Senior Citizen. Nowadays they like to visit a countryside in Italy.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism

SPECIFIC INTERESTS

Family; Honeymoons; Senior Travellers; Women Travel

74

BRAVO ITALIAN TOURS

**Info**

New York
USA
info@bravoitaliantours.com
www.bravoitaliantours.com

**Contact**

President
Douglas FEINSTEIN
+1 3122389040
dfeinstein@bravoitaliantours.com

TOUR OPERATOR

Tour Operator focused on arranging personalized travel to Italy. The top priority of Bravo Italian Tours is to maximize our clients' Italian experience. Whether clients wish to choose from our carefully designed Tours, customize their vacation from scratch with our Customized Tour Form, choose a stay at one of our Villas, or a combination of these, we are here to guide them.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism

SPECIFIC INTERESTS

Bike tourism; Family; Honeymoons

75

BUTTERFIELD & ROBINSON

**Info**

Toronto
CANADA
+1 416 864 1354
www.butterfield.com

**Contact**

Private Trip Planner, Italy
Georgia YUILL
+39 3391968091
georgia.yuill@butterfield.com

TOUR OPERATOR

In 1966, Butterfield & Robinson pioneered the concept of luxury biking trips in Europe. Fifty years later, B&R remains the world's leading active travel company, offering trips throughout the year in 60 distinct destinations worldwide. B&R has always strived to be the best rather than the biggest active travel company. Crafted from the finest ingredients (exceptional lodgings, incomparable access, stellar wines and food, experienced guides and more than a few secrets), B&R's trips combine active adventure with unparalleled cultural immersion in the world's greatest destinations. Options include biking, walking, family, golf and multi-active itineraries plus an unmatched custom trip planning division that features experts whose knowledge covers the globe.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Food & Wine; Events & Entertainment; Active Tourism

SPECIFIC INTERESTS

Bike tourism; Family



CAROL WARREN TRAVEL LLC



Info
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USA
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www.warrentravel.com



Contact
Senior Travel Advisor
Carol WARREN
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+1 203-858-5508
cwarren@warrentravel.com

TRAVEL AGENCY

I am an Independent consultant, specializing in customized itineraries to Italy and other parts of Europe. Have been in the industry for more than 30 years.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel; Young & Students



CREATIVE INCENTIVES INC.



Info
Chicago
USA
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www.creativeincentivesinc.com



Contact
President / Ceo
Carol REDDING
+1 3124400011

TOUR OPERATOR

Creative Incentives Inc. is a full service (M.I.C.E.) meetings and incentive planning company. We offer a comprehensive and complete range of services to our GLOBAL AND INTERNATIONAL corporate clients. We specialize in the program format, design, planning and execution of international and domestic meetings. Our core business activities are directly related to our corporate strategy of providing full services to our clients. These activities are expressed in identifying international destinations, worldwide site inspections and providing multiple program components. We endeavor to be recognized as an integral part of the client's team.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Tradition & Spirituality

SPECIFIC INTERESTS

LGBT-friendly tourism; M.I.C.E.; Shopping; Young & Students

78

DOVE TRAVELS

**Info**

Amritsar
INDIA
dovetravels@gmail.com
www.dovetravels.com

**Contact**

Manager
Neha GUPTA
ashwanigupta@dovetravels.com
jgupta@dovetravels.com

TOUR OPERATOR

More than 250 employees. Divided en 3 areas: business FCM travel Solutions, Biblos high end leisure passengers , and Avantrip massive on line. More than 30 years in Argentina. One of the top 3 Agencies in Argentina. Member of Virtuoso since more than 15 years.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Backpackers; Bike tourism; Family; Honeymoons; LGBT-friendly tourism; M.I.C.E.; Senior Travellers; Shopping; Women Travel; Young & Students

79

ELLI TRAVEL GROUP

**Info**

Larchmont
USA
+1 914-327-4666
grace@ellittravel.com
www.ellittravel.com

**Contact**

Travel Advisor
Grace SHPIZ
+1 914-356-0878

TRAVEL AGENCY

We are a boutique Virtuoso travel agency located in Larchmont, New York. Our clients are leisure travelers consisting of families, couples, and multi generation. Our clients travel across the globe for culture and adventure and we are always looking for great travel partners to help our clients achieve the best experience. Thank you for your consideration.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Family; Golf; Honeymoons



ENLIGHTENED JOURNEYS TRAVEL



Info
Allendale
USA
www.enlightenedjourneystravel.com



Contact
Owner / Independent Contractor
Theresa JACKSON
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theresa@enlightened-journeys.com

TRAVEL AGENCY

Enlightened Journeys Travel is a boutique travel advisory service. I work with discerning people who know what they want in all aspects of their life, including traveling the world. Whether you are new to world travel now that you have the time and resources, desire to introduce your loved ones to cultural or adventurous experiences, seek quiet refuge to relax, or are a seasoned traveler looking to the far corners of the earth for unique excursions, I never offer cookie-cutter product or experiences. How You See the World Matters I open hidden doors for my clients in private travel that is custom-designed to your exact specifications so that each journey is a fulfilling one that overflows with memories of a lifetime from the personal connections to the places they discover. My goal is to ensure my clients are travelers, not tourists.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Honeymoons; Senior Travellers; Shopping; Women Travel



EQUINO FUN HOLIDAYS



Info
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INDIA
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www.equinofunholidays.com



Contact
Director
Bilkish TEJANI
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TOUR OPERATOR

Equino Fun Holidays is a division of Travel Post, one of India's leading travel agencies for over 25 years. Dedicated exclusively to the business of leisure, we offer outstanding holiday packages, tours and cruises for groups, families, corporates, couples and individuals. All of which bear the distinctive stamp of Travel Post professionalism and hospitality.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Active Tourism; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Senior Travellers; Young & Students

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ESCAPE ARTISTS


Info

Los Angeles
USA
+1 310 850 9001
blaine@escape-artists.com
www.escape-artists.com


Contact

Director of Italian Escapes
Blaine BROWN
+1 393 667 328 119

TOUR OPERATOR

We are Escape Artists, a Los Angeles based tour operator, specializing in luxury tours to Italy for the high end American market. Our main passions include enogastronomic, wellness, heritage, and adventure escapes, focusing on authentic Italy.

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Women Travel

83

ESCAPE VIAGENS E TURISMO LTDA


Info

São Paulo
BRAZIL
www.escape.tur.br


Contact

Travel Manager
Daniella SCHROEDER
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TRAVEL AGENCY

we are a travel agency specialized in individual or small groups of friends and families tailor made trips for all types of clients. Italy is one of our top seller destinations and the interest to Puglia is increasing every year. At the moment we have 3 diferent trips going on in Puglia and we hope to increase the number of escape client ´s visiting this destination.

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Honeymoons; Senior Travellers

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ESHET TOURS



Info
Tel Aviv
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+972 3 777 1421
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eshet-tours.com



Contact
Holiday Package Operation Manager
Ishay BUCH
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TOUR OPERATOR

Eshat Tours is one of the major tour operators in Israel, for outgoing, incoming and internal tourisms. We serve about 80,000 travelers a year with our own products - organized tours and FIT packages. In 2015 we operate a weekly flight to Bari from March to October. For Italy we also operate flights in Milan (Mar to Oct) and in Catania (Mar to Dec). Our main operations are in East and West Europe as well as in East Asia.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; Senior Travellers

85

EXOTIC TOUR



Info
Bishkek
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exotic.kg@gmail.com
www.exotictour.com.kg



Contact
General Director
Zarina KIM-KANCHEVA
+996 312660302
+996 555641414

TRAVEL AGENCY

Exotic Tour started from December 2009 year as Travel agency for Outbound tourism. As soon as our clients grew up and waited from our company the new and selected choice for their holidays with accommodation at luxury hotels we started to search useful contacts for our bookings.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Events & Entertainment; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Honeymoons; Senior Travellers; Shopping; Women Travel

86

GARCIA FERNANDEZ TURISMO



Info

Buenos Aires
ARGENTINA
www.gft.com.ar



Contact

Sales Manager
Clara RAGGIO
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+54 91150214383
craggio@gft.com.ar

TRAVEL AGENCY

Garcia Fernandez Turismo, is a deluxe travel agency in Argentina. Our company started in the Travel Industry in 1989 and during all these years has been specializing in tailor-made trips. In 1999 we became Members of the renowned luxury travel network Virtuoso. Our staffed with highly trained professionals that provide personalized attention and support to travelers, taking care of all the details. We are responsible oriented to adapt our services to your particular needs. We stand out because of the quality and high level of our services, guaranteeing personalized treatment and preferred attention. Our highly qualified personnel will interpret the client's need, will tailor their trip arrangements to the detail, and will make them feel like locals, rather than visitors, making their experience unique.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Golf; Honeymoons; LGBT-friendly tourism; Senior Travellers; Women Travel

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INTERPRO



Info

Costa Mesa
USA
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interprotravel@earthlink.net
www.interprotravel.com



Contact

Presidente e Direttore Tecnico
Roberto TORRINI
+1 949 584 0491
robertotorrini@earthlink.net

TOUR OPERATOR

Interpro Travel Service, Inc. è un tour operator in possesso di tutte le licenze: IATA, ARC, CLIA in attività e con ufficio al pubblico dal 1988. E' altresì registrato presso le competenti autorità dello stato di California per l'esercizio. La specializzazione precipua è su Italia e Francia con viaggi individuali, famiglie e gruppi fino a 35-40 persone, tutti a tema, quali: enogastronomia, pittura, fotografia, sport, pellegrinaggi, vela, folklore. Vendiamo sia alla clientela diretta che agli agenti di viaggio USA e Canada. In virtù della nostra esperienza e presenza sul mercato siamo in grado di coniugare molto bene l'offerta con la domanda, ed anche di promuovere ed indirizzare la clientela verso aree, borghi e villaggi sconosciuti alla grande maggioranza del pubblico. Tour Operator IATA in servizio da 27 anni con specializzazione viaggi individuali, famiglie e gruppi fino a 40 persone per Italia e Francia.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Family; Golf; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel



ITALY AND BEYOND PRIVATE TOURS INC.



Info
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www.italyandbeyondprivatetours.com



Contact
Director
Barbara ORIGONI LETTERIO
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barbara@italyandbeyondprivatetours.com

TOUR OPERATOR

We are a Canadian Tour Operator working with travel agents in both Canada and the USA. We design custom tours to individuals and small groups (accommodations, transfers, private tours, shore excursions). Our clients are interested in culture, food, wine and cycling.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Bike tourism; Honeymoons; Senior Travellers; Women Travel



LIGHTFOOT TRAVEL PTE LTD



Info
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info@lightfoottravel.com
www.lightfoottravel.com



Contact
Travel Coordinator
Jane YEO
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jane@lightfoottravel.com

TOUR OPERATOR

Lightfoot Travel is a luxury tour operator with offices in Singapore, Hong Kong and Dubai, specialising in designing holidays to countries spanning six continents around the world. We take pride in the originality of our trips, and a holiday with Lightfoot is guaranteed to be inspired, inventive, and perfectly tailored to suit your needs.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; Shopping

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LOTTI TOUR INC.



Info

Tokyo
JAPAN
+81 364261476
info@lottitour.jp
www.lottitour.jp



Contact

Vice President
Rie KIKUCHI
+81 9041372355
+39 3317139024

TOUR OPERATOR

Our company was founded in 1995. We have specialized in personalized tours to Italy. Our main destination is Southern Italy. We are handling luxury category tours and FIT Travel.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel

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LUXURY CONNECTIONS (DUBAI)



Info

Dubai
UAE - UNITED ARAB EMIRATES
www.luxuryconnectionsduhai.com



Contact

Manager
Mario ANTHONY
mario@luxuryconnectionsduhai.com

TOUR OPERATOR

Luxury Connections DMCC is a fully registered and privately owned Dubai based company. The Motive

To utilize Dubai as a Hub to attract New markets into UAE and then luxuriously connecting them to different parts of the World as South East Asia & Europe simultaneously to buy and sell between Destinations.

Key facts

- Headquartered in DUBAI with representative offices IN THAILAND, MALAYSIA, VIETNAM, GERMANY, ITALY AND SPAIN

- Professional associates located throughout the GULF

- Seamless arrangements in the UAE, Oman, Qatar, Kuwait

- Modern fleet of liveried luxury vehicles

- Wide range of consumer and operational collateral published in 10 languages

Reach and range

Our services are used by many of the world's leading tour companies, incentive houses, corporate clients and cruise line operators. Our comprehensive range of destination management services includes visa applications, planning, contracting, hotel reservations, arrivals and in-resort assistance, transport, excursions and safari operations, event management and departure services. As a single point of contact from quotation to departure, we ensure continuity and confidentiality.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; Golf; Honeymoons; M.I.C.E.; Senior Travellers; Shopping; Women Travel



MANDITOURS INTERNATIONAL INC.



Info

Richmond Hill
CANADA
+1 905 508 7700
www.manditours.com



Contact

President & Owner
Rosario DE GREGORIO
+39 333 4377622
rdegregorio@manditours.com

TOUR OPERATOR

Established in 1990, MANDITOURS is a leading Tour Operator for Italian destinations. We publish 3 brochures per year: "Italia Magica", "Ski Italy", "Epicurean Tour Collection".

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Family; Honeymoons; Senior Travellers; Shopping; Women Travel



METEORA VIAGGI LTD



Info

Herzelia
ISRAEL
www.miaitalia.com



Contact

Operation Manager
Giovanni PUGLIESE
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+972 546552182
gio-meteora@bezeqint.net

TOUR OPERATOR

Meteora Viaggi fornisce servizi di terra, inclusi Hotels, resorts, trasporti, etc per viaggi organizzati e gruppi da Israele per l'Italia. Il flusso negli ultimi 3 anni e' in crescita e si aggira intorno a 13 mila turista da Israele per l'Italia. Durante l'ultima stagione Meteora alimenta un ottimo flusso verso la Puglia, che ci auguriamo possa ripetersi con pari o maggiore successo durante le prossime stagioni.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Family; M.I.C.E.

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METROPOL TRAVEL & TOURISM LTD.


Info

Tbilisi
GEORGIA
+995 55 21 5335010
www.metropoltravel.ge


Contact

Manager
Mariam GOBECHIA
xatuka111@yahoo.com

TOUR OPERATOR

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; M.I.C.E.

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MMT GAPNET TOURS


Info

São Paulo
BRAZIL
www.mmtgapnet.com.br


Contact

Europe Destination Operations
Manager
Thais MACHADO
+55 1131246444
+55 11997378384
thais@mmtgapnet.com.br

TOUR OPERATOR

I've been working at MMT Gapnet since 2006. I'm responsible for Europe FIT and set up package for Italia. Europe Destination is considered second destination in my company. The first one is USA.

Small Groups and Individuals

ABOUT PUGLIA
PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Shopping

96

MYITALIANVACATION.COM



Info
Seattle
USA
info@myitalianvacation.com
www.myitalianvacation.com



Contact
Owner
Sandro GILIOLI
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sandro@myitalianvacation.com

TRAVEL AGENCY

We're interested in expanding our luxury suppliers in Europe and beyond. We're shifting from a villa rental company with properties mainly in Italy to a more full range type of luxury business with many more upscale properties around Europe to our portfolio. We have been working for over 13 years in vacation rental property, including elegant villas, charming country houses, and luxurious apartments in Tuscany, the Amalfi Coast, Cinque Terre, Lake District and more. We also offer centrally located apartments in Venice, Florence, Rome and other areas. We personally inspect all of the properties that we represent and have a knowledgeable, bilingual staff.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment

SPECIFIC INTERESTS

Family; Honeymoons; Shopping; Women Travel

97

ON THE MAP TRAVEL



Info
St. Louis
USA
www.onthemaptravel.com



Contact
Owner / Partner
Anne MACINTYRE
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TRAVEL AGENCY

On The Map Travel, a concierge worldwide travel agency and group trip operator, provides individuals and small groups with detailed, interesting and imaginative travel. At On The Map Travel we bring more than 25 years experience sending travelers all over the world. We are dedicated, passionate, enthusiastic and professional - and are looking for industry partners who are the same. Every one of our trips includes private activities, sights and unusual experiences. When you travel with us you may find yourself enjoying afternoon tea with an Italian countess, learning to surf in Goa, flying falcons at a castle in Scotland . . . or spending time with our favorite honey seller in the souk of Fez. These are the types of unusual moments we love our clients to experience and we are looking for partners who share this vision.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Golf; LGBT-friendly tourism; Women Travel

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ORGANIZACION PIAMONTE S.A.



Info

Buenos Aires
ARGENTINA
+54 1143243200
www.piamonte.com



Contact

Europe Dpt – Sales & Advising
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TOUR OPERATOR

We started our activity in the mid-70s marketing products and services in Europe and the Middle East, considering the need of Travel Agent. A few years later we occupied an important place in the local tourism market, adding new destinations and tools to facilitate the daily work of our customers. We offer a wide range of products with strong support through a trained team in the selection, assembly and counseling, which identifies us with the concept of "tailor-made trips".

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; Senior Travellers

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PANACHE - ESSEL LEISURE SERVICES



Info

Bangalore
INDIA
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sanjar@panacheworld.com
www.panacheworld.com



Contact

Founder Director
Sanjar IMAM
+91 80-43573002

TOUR OPERATOR

Panache is a boutique travel company specialized in organizing customized and personalized trips all over the world. Dedicated to excellence in leisure & corporate travel, Panache delivers unrivalled product knowledge of which unique travel experiences are an important ingredient. Our clients are informed, aware and discerning. They like to 'travel real' seeking life's unique and varied experiences, small or big. At Panache we believe that a good trip involves a journey away from home that includes enriching and memorable experiences and returning home transformed. This in a way improves how one connects with the one's close-ones and the world. Our clients today are all over the world and are a mix of bitten-by-the-travel-bug to high net worth individuals as well as top executives of corporations such as Accenture, Dell, GE, IBM, ING, Intel, Merrill Lynch, Microsoft, Price Waterhouse Coopers, ThoughtWorks to name a few. Team Panache consists of experienced travel consultants who take into consideration customer interests and budget and then tailor-make a trip offering detailed insight into select destinations and the choices available. Our clients enjoy the experience of getting involved in building their trip and it is heartening that all of our clients are either repeats or referrals. In its 15th year of existence now, we have built capabilities, relationships and knowledge base through a network of like-minded ground handling partners all across the globe. We have catered to a range of trips that have included vacations, offsites, incentives, meetings & conferences, corporate travel, weddings and special interest trips. Redefining travel management to better meet the diversified needs of today's discerning traveller is our objective. Our promise is to deliver the best options to the traveler with thoughtful planning. We do this with a distinct style and with flamboyance. Directors Profile: Sanjar Imam Has been in the travel trade for over 25 years now. Having started with Taj Group of Hotels in Delhi, he moved on to Cox & Kings, where he spent 14 years. In Delhi he headed All India Operations and later he was relocated to the Global Headquarters of C&K in Mumbai where he was General Manager for International Business Development with stints in the UK and USA. He founded Panache in 2001 and since has been nurturing its growth.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Family; Honeymoons; M.I.C.E.; Senior Travellers; Shopping



RANATOURS S.P.A



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Contact
Presidente
Toshiya NAKAMURA
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TRAVEL AGENCY

La nostra società si chiama "Rana Tours" e siamo un'agenzia turistica giapponese che tratta maggiormente il mercato italiano.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Honeymoons; Senior Travellers; Women Travel



REPSE (REPRESENTACIONES SECURITY)



Info
Santiago
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www.travelsecurity.cl - www.repse.cl



Contact
Chief of Europe, Asia & Africa
Maria Begoña PÉREZ LAMPRE
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TOUR OPERATOR

REPSE, (REPRESENTACIONES SECURITY), Is working in Chile since 2000 and belongs to a big Holding; SECURITY GROUP. This holding has several branches: BANK, FACTORING, INVESTMENT, LIFE, BROKER & TRAVEL. Inside of Travel there is Travel security, which is the travel Agency of the group and Repse, which is the wholesaler of Travel Security. Our clients are either for holidays and corporate and as we belongs to a big holding, we have many clients who belongs to big companies.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Honeymoons; Senior Travellers

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SELECT ITALY

**Info**

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USA
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info@selectitaly.com
www.selectitaly.com

**Contact**

Director, Wedding & Honeymoon Services
Maria MEYER
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maria@selectitaly.com

TOUR OPERATOR

Founded in 1997, Select Italy has been successfully working in the travel industry and has been recognized as a vibrant, reliable, trustworthy and fast-growing company. Today, Select Italy is a thriving full service company with an innovative website that offers the industry's widest selection of vacation options for the Italy traveler. Since 2002 Travel+Leisure Magazine® has included Select Italy in its "A-List" of top travel agents and has worked closely with the world's leading travel organizations, including the Travel Channel's Trip of a Lifetime show. Select Italy is a Preferred Vendor member of MAST (Midwest Agents Selling Travel), and a Travel Supplier Allied Member of ASTA (American Society of Travel Agents). Furthermore, Select Italy is an accredited member of IATAN (International Airlines Travel Agent Network) the premier international travel agent association. In 2005 the company received the Better Business Bureau's Online Reliability Seal.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Accessible tourism; Bike tourism; Family; Honeymoons; LGBT-friendly tourism; Shopping; Women Travel

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SMART TRAVEL LTD

**Info**

Tbilisi
GEORGIA
+99 5577400800
www.smarttravel.ge

**Contact**

Managing Partner
Giorgi Ukhurgunashvili
u.giorgi@yahoo.com

TOUR OPERATOR

We are oriented on MICE, Group and Individual travel abroad; we do Weddings and events.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Golf; Honeymoons; M.I.C.E.; Senior Travellers



SS VIAGENS E TURISMO LTDA



Info

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Contact

Director
Alfredo SAVI
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TOUR OPERATOR

Since 1989 on market, we work with incentives groups, seniors, luxury and FIT Consult more destinations and special atendments. 15 employees.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Active Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Honeymoons; Senior Travellers; Shopping; Women Travel



TASTEFUL JOURNEYS



Info

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USA
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Contact

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TOUR OPERATOR

Tasteful Journeys/Tasteful Croatian Journeys is a boutique travel company that is specialized in leisure travel to Croatia and surrounding countries. Since 2006, Wanda S. Radetti, the President, has been selected and listed by Conde Nast Travelers Magazine as the World Top Destination Specialist for Croatia. We see the natural geographical connection to the Puglia for our travelers that are in Italy and are looking to spend part of their vacation in Dubrovnik region of Croatia. We have often been asked to design itineraries that combine the two regions, but have had to decline as we are not personally familiar or knowledgeable with the beauties, history, geography and cultural aspects of Puglia. We attract a five star, sophisticated travel audience that expects our expertise to exceed their knowledge of any area that we comprise in our tailor designed itineraries. We would the opportunity of exploring new possibilities and especially with the region of Puglia that is a natural addition of our collection of destinations that we can weave in precious carpets of personal experiences for our travelers. We only market, promote and sell the destinations we experience and know personally. We see your invitations as a most wonderful opportunity for learning and and sharing with our travelers.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Honeymoons; Senior Travellers; Women Travel

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THE INTERNATIONAL KITCHEN



Info

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info@theinternationalkitchen.com
www.theinternationalkitchen.com



Contact

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TOUR OPERATOR

The International Kitchen specializes exclusively in cooking vacations & culinary tours. Founder and owner Karen Herbst pioneered the concept of "cooking vacations" more than 20 years ago and today The International Kitchen remains the leader in culinary vacations, offering over 100 cooking vacations and one-day cooking courses in Italy and around the world.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Women Travel

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THE TRAVEL AUTHORITY



Info

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www.thetravelauthority.com



Contact

Travel Insider: Italy
Mia MARTIN
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OTA

With sales of over \$1.6 billion in 2013, ALTOUR is one of the largest independent travel agencies in the world. Serving the luxury and mid-markets, ALTOUR has 53 offices and more than 1,200 travel professionals. In addition to travel management services, ALTOUR companies include ALTOUR Air, ALTOUR Tech, ALTOUR Meetings and Incentives and the ALTOUR Global Network. ALTOUR is the largest member of the American Express U.S. Representative Travel Network. I am an American Express Travel Insider for Italy. I focus on the luxury market and my business is about 80 % Italy.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Golf; Honeymoons; LGBT-friendly tourism; Senior Travellers; Women Travel



THE TRAVEL CENTER AMEX



Info
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USA
+1 6099472512
www.thetravelcenternj.com



Contact
Travel Planner - Italy Specialist
Joseph GANDOLFO
jgandolfo143@gmail.com

TRAVEL AGENCY

We are an American Express company creating custom designed luxury trips for discriminating clients, with emphasis on culture and eno-gastronomy.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Rural Tourism

SPECIFIC INTERESTS

Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel



THE TRAVEL SOCIETY



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TOUR OPERATOR

The Travel Society was founded in 1986 and has over 28 years of experience as a host travel agency. We were one of the first to facilitate travel advisors working independently while supporting them with administrative and accounting services. Our full-service host agency is headquartered in Denver, CO and includes over 160 independent travel advisors. Today, The Travel Society continues to be an innovator and a leader by providing the vital services travel advisors require so they can focus on what they do best, providing memorable experiences for their clients. We focus on all things travel, from hotels to airlines, cruises, car rentals, tours, and travel insurance. With our longstanding relationships and sales volume with our suppliers, we are able to provide an unparalleled level of service for our travel advisors and their clients. This includes features from reduced negotiated rates, suite and seat upgrades, complimentary spa and golf packages, and more.



Large Groups (more than 40); Small Groups and Individuals (2 to 12 people on average)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; LGBT-friendly tourism; Senior Travellers; Women Travel

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TRAVEL CONNECTION

**Info**

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TRAVEL AGENCY

We are a corporate travel agency focused on business travel with opportunities for incentive groups. Leisure travel has been implemented last year and we are looking for new destinations to offer.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Food & Wine; Events & Entertainment

SPECIFIC INTERESTS

Family; M.I.C.E.; Senior Travellers

111

TRAVEL ITALY NOW

**Info**

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TOUR OPERATOR

Specializing in independent and small group travel in Italy. Customized itineraries, full service in country- accommodations, transfers, guides and activities, all logistical needs from moderate to luxury travel.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Seaside Tourism

SPECIFIC INTERESTS

Family; Honeymoons; Senior Travellers; Women Travel



TRAVEL WITH MAURYA



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TOUR OPERATOR

Maurya Travels has been in the industry since in 1980 and has celebrated 35 years of success in Jan 2015. Initially it was incorporated as business and corporate management company and then gradually was diversified into MICE, Luxury Traveling and special events. We are primarily putting efforts in luxury traveling, off beat travel experiences and special events.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Bike tourism; Family; Golf; Honeymoons; LGBT-friendly tourism; M.I.C.E.; Senior Travellers; Shopping; Women Travel; Young & Students



TUMLARE CORPORATION A/S TAIWAN BRANCH



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TOUR OPERATOR

Tour operator, number of employees around 550, established in 1972; product includes Individual leisure travel, Group leisure travel, Group business travel, Incentives and Conference etc; we got destination office based in Rome.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Active Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; M.I.C.E.; Senior Travellers; Shopping; Women Travel

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TUTT BRYANT GROUP LIMITED

**Info**

Sydney
AUSTRALIA
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**Contact**

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WEDDING & EVENTS

I am the Executive Assistant for Tutt Bryant Group Limited with over 570 employees. I am responsible for the Board of Directors and for organizing conferences and incentive trips for some of our top sales staff. Outside of my company, I have started my own business involving tour groups and luxury destinations as well as recommending incentive trips. I am keenly sourcing interesting packages for my clients. I envisage my business growing in the next 2 years. My objectives for applying is really to make contact with suppliers and get to know them as it will be much easier to work with individuals you meet. Meeting exhibitors would be my aim to build contacts and work together with them. Milan has just recently come up in my conversation with one of my clients - a Dentists Group as a possibility of organising a group in 2016/17. I believe my attendance will open doors for my work and my personal business.



Large Groups (more than 40); Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Honeymoons; M.I.C.E.; Senior Travellers; Shopping; Women Travel

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UNIQUE ITALY LLC

**Info**

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www.uniqueitaly.com

**Contact**

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patti@uniqueitaly.com

TOUR OPERATOR

Unique Italy is a tour company that offers all land arrangements in Italy: tours, cooking classes, culinary and winery tours, weddings, 3-4-5 star hotels along with private villas and historic residences, motorcycle tours, truffle hunting and fly fishing...everything that relates to Italy. Our clients are high end travelers who are educated and especially interested in local culture. They enjoy meeting local people, shopping, and experiencing Italy in all seasons.

Small Groups and Individuals

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Active Tourism; Rural Tourism; Seaside Tourism; Tradition & Spirituality

SPECIFIC INTERESTS

Accessible tourism; Family; Honeymoons; LGBT-friendly tourism; Senior Travellers; Shopping; Women Travel



UNIQUE MEETINGS & INCENTIVES



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TOUR OPERATOR

Unique Meetings and Incentives Company has over 42 years of producing a full service for meetings, group incentive travel, conventions and other types of business and corporate programs for major USA and Canada companies to Italy and all over the world.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Business; Food & Wine; Events & Entertainment; Active Tourism

SPECIFIC INTERESTS

Golf; M.I.C.E.; Senior Travellers



UNIQUE WORLD CRUISES



Info
New York
USA
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www.uniqueworldcruises.com



Contact
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TOUR OPERATOR

Unique World Cruises & Travel is tour operator established in New York 1973. We are specialized in organizing large groups booking 4* & 5* hotels and cruises in Italy, France and Spain.



Large Groups (more than 40)

ABOUT PUGLIA

PRODUCTS

Art & Culture; Food & Wine; Events & Entertainment; Seaside Tourism

SPECIFIC INTERESTS

Golf; M.I.C.E.; Senior Travellers; Shopping

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WINE ON THE ROAD, LLC

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**Contact**

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TOUR OPERATOR

Wine on the road offers luxurious, behind-the-scenes tours of wine country by exploring the world's most renowned wine regions with extraordinary access to top winemakers and their incomparable wines. for these tours, international wine writer and chief wine sherpa ben weinberg has created the ultimate in wine-focused, behind-the-scenes wine country experiences, combining award-winning wines and exquisite dining and lodging with uniquely local flair and flavor. while we also currently offer tours to france, spain, and north and south America, italy is our most popular destination. although we've never offered a tour of Puglia we definitely want to do so.

Small Groups and Individuals

ABOUT PUGLIA**PRODUCTS**

Art & Culture; Food & Wine; Events & Entertainment

SPECIFIC INTERESTS

Accessible tourism; Family; Senior Travellers; Shopping; Women Travel

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^
Castel del Monte, Andria
ph. credit Carlo Elmiro Bevilacqua





Isole Tremiti
ph. credit Vanda Biffani

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Gli operatori presenti sul catalogo sono quelli che hanno aderito e perfezionato l'iscrizione a Buy Puglia nei termini prestabiliti.
I testi delle schede Buyer sono riportati in lingua italiana o inglese così come forniti dagli stessi; per esigenze di impaginazione grafica alcuni testi sono stati ridotti. Tutti gli altri testi sono a cura di Pugliapromozione.
Le foto di copertina sono di Leonardo D'Angelo e AcidiColori.

*All operators featured in the catalogue are the ones that have completed and submitted the registration form for Buy Puglia within the timeframe.
Buyer profile information appears as it has been submitted, both in English and Italian, by the buyers themselves: for layout purposes, some texts have been reduced.
All remaining texts have been edited by Pugliapromozione.
The cover photos are by Leonardo D'Angelo and AcidiColori.*



Castello Aragonese, Taranto



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ASSOHOTEL PUGLIA

BORGO EGNAZIA

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MASSERIA TORRE COCCARO

MED Cooking School

OSTERIA DEL COCO PAZZO

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SVEGLIARSI NEI BORGHI T.O.

TASTE&GO – APULIAN EXPERIENCES

viaggiareinpuglia.it



UNIONE EUROPEA
FONDI STRUTTURALI 2007-2013
ASSET - AZIONE C.L.I.



REGIONE PUGLIA
GOVERNORE MICHELE CRIVELLO
VICE GOVERNATORE GIUSEPPE CACCIARI



PROMOZIONE
Agenzia Regionale del Turismo

INVESTIAMO NEL VOSTRO FUTURO.